Exhibit A

The Agency Agreement

AGENCY AGREEMENT

This Agency Agreement (this "<u>Agreement</u>") is made as of July 13, 2011, by and between Borders Group, Inc., a Michigan corporation, with executive offices located at 100 Phoenix Drive, Ann Arbor, MI 48108, and its affiliated companies set forth in <u>Exhibit A</u> hereto (collectively, the "<u>Merchant</u>") and Hilco Merchant Resources, LLC, Gordon Brothers Retail Partners, LLC, SB Capital Group, LLC, Tiger Capital Group, LLC and Great American Group, LLC (collectively, the "<u>Agent</u>").

RECITALS

WHEREAS, on February 16, 2011, the Merchant commenced voluntarily bankruptcy cases (the "Bankruptcy Cases") under Chapter 11 of Title 11 of the United States Code (the "Bankruptcy Code") in the United States Bankruptcy Court for the Southern District of New York (the "Bankruptcy Court");

WHEREAS, the Merchant operates retail stores in the United States and desires that the Agent act as the Merchant's exclusive agent for the limited purpose of (a) selling all of the Merchandise located in Merchant's retail store location(s) identified on Exhibit 1 attached hereto (each individually a "Store" and collectively, the "Stores") by means of a promotional "going out of business," "store closing" or similar themed sale; (b) selling Distribution Center Inventory; and (c) disposing of the Agent Sale FF&E, Corporate FF&E, News Stand Inventory and Café/Candy Inventory (as further described below, the "Sale"); and

WHEREAS, Merchant had entered into an Asset Purchase Agreement, dated as of June 30, 2011 (the "APA"), by and among Borders Group, Inc., Borders, Inc. and BB Brands, LLC (the "Proposed Buyer"), which APA is no longer the stalking horse bid under the Sale Motion; and

WHEREAS, notwithstanding Merchant's entry into the APA, this Agreement is intended to be effective in the event (i) the Approval Order does not approve a going concern transaction or (ii) the Approval Order approves a going concern transaction and the going concern buyer fails to close such transaction on or prior to July 29, 2011 (a "GC Failure");

NOW, THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the Agent and the Merchant hereby agree as follows:

Section 1. <u>Defined Terms</u>. All capitalized terms shall have the meaning as defined herein.

Section 2. Appointment of Agent/Approval Order.

- (a) Effective on the date hereof and subject to the entry of the Approval Order, the Merchant hereby appoints the Agent, and the Agent hereby agrees to serve, as the Merchant's exclusive agent for the limited purpose of conducting the Sale at the Stores and Merchant's distribution centers (collectively referred to as the "Distribution Centers") in accordance with the terms and conditions of this Agreement.
- (b) On June 30, 2011, Merchant filed a motion (the "<u>Sale Motion</u>") with the Bankruptcy Court for entry of an order approving this Agreement and authorizing Merchant to conduct the Sale in accordance with the terms hereof (the "<u>Approval Order</u>"). The Approval Order shall be in substantially the form annexed hereto as <u>Exhibit 2(b)</u> and shall provide that on the Payment Date the Debtors shall repay or cause to be repaid the DIP Facility in full in cash indefeasibly.
- advertise the Sale as a "going out of business," "store closing" or similar-themed sale, and the Approval Order shall provide that Agent shall be required to comply with applicable federal, state and local laws, regulations and ordinances, including, without limitation, all laws and regulations relating to advertising, permitting, privacy, consumer protection, occupational health and safety and the environment, together with all applicable statutes, rules, regulations and orders of, and applicable restrictions imposed by, governmental authorities (collectively, the "Applicable General Laws"), other than all applicable laws, rules and regulations in respect of "going out of business," "store closing" or similar-themed sales (collectively, the "Liquidation Sale Laws"), provided that such Sale is conducted in accordance with the terms of this Agreement, the Sale Guidelines and Approval Order; and provided further that the Approval Order shall provide that so long as the Sale is conducted in accordance with the Sale Guidelines and in a safe and professional manner, Agent shall be deemed to be in compliance with any Applicable General Laws.

Section 3. <u>Consideration to Merchant and Agent.</u>

3.1 Payments to Merchant.

- (a) As a guaranty of Agent's performance hereunder, Agent guarantees that Merchant shall receive: (i) seventy two percent (72%) (the "Guaranty Percentage") of the aggregate Cost Value of the Merchandise included in the Sale (the "Guaranteed Amount") plus (ii) the aggregate amount calculated in accordance with Section 7.4 and (iii) the amounts set forth in Section 15.9.
- (b) Subject to Section 6.1 hereof, the Guaranteed Amount shall be paid in the manner and at the times specified in Section 3.3 below. The Guaranteed Amount will be calculated based upon the aggregate Cost Value of the Merchandise as determined by (A) the final certified report of the Inventory Taking Service after verification and reconciliation thereof by Agent and Merchant plus (B) amount of Gross Rings, as adjusted for shrinkage per this Agreement.
- (c) The Guaranty Percentage has been fixed based upon the aggregate Cost Value of the Merchandise not being less than \$350,000,000 and no more than \$395,000,000 (the

- "Merchandise Threshold") as of the Sale Commencement Date, excluding On-Order Goods, News Stand Inventory and Café/ Candy Inventory, periodical items, and other café items. To the extent that the aggregate Cost Value of the Merchandise included in the Sale is less than or more than the Merchandise Threshold, the Guaranty Percentage shall be adjusted in accordance with Exhibit 3.1(c) annexed hereto (in addition to any adjustment applicable pursuant to section 11.1(m) hereof), as and where applicable. The aggregate Cost Value of the Return to Vendor Inventory shall be no more than \$10,800,000, provided that, such amount can increase by an amount up to \$1,700,000 to the extent the Schuler Goods are returned to the Merchant (the "RTV Threshold"). To the extent that the aggregate Cost Value of the Return to Vendor Inventory included in the Sale is more than the RTV Threshold, any excess Return to Vendor Inventory shall be valued fifty percent (50%) of the Cost Value of such inventory (the "RTV Adjustment") (in addition to any adjustment applicable pursuant to this section and section 11.1(m) hereof), as and where applicable.
- (d) To the extent that Proceeds exceed the sum of (i) the Guaranteed Amount and (ii) Expenses of the Sale (the sum of (i) and (ii), the "Sharing Threshold"), then all Proceeds of the Sale above the Sharing Threshold shall be shared fifty percent (50%) to Merchant and fifty percent (50%) to Agent. All amounts, if any, to be received by Merchant from Proceeds in excess of the Sharing Threshold shall be referred to as the "Recovery Amount" and amounts to be received by Agent from Proceeds in excess of the Sharing Threshold shall be referred to as the "Agent Recovery Amount". To the extent that Merchant is entitled to receive the Recovery Amount, such Recovery Amount shall be paid as part of the weekly and Final Reconciliation under Section 8.6.
- (e) In addition to the Guaranteed Amount and the Recovery Amount, Agent shall pay the Merchant an amount equal to four percent (4%) of the gross proceeds (net of sales taxes) of the sale of Additional Agent Merchandise (the "Merchant's Additional Goods Recovery Amount"). All proceeds of the sale of Additional Agent Merchandise in excess of the Merchant's Additional Goods Recovery Amount shall be retained by Agent and be referred to as the "Agent's Additional Goods Recovery Amount."
- 3.2 <u>Compensation to Agent</u>. Subject to the entry of the Approval Order, Agent shall be entitled to the Agent Recovery Amount and the Agent's Additional Goods Recovery Amount. Agent shall also be entitled to receive all proceeds of the sale of the Agent Sale FF&E as provided for in Section 15.9 hereof and a commission based on the sale of the Corporate FF&E, News Stand Inventory and Café/Candy Inventory and any other Merchant Consignment Goods as provided for hereunder.
- (b) Provided that no Event of Default has occurred and continues to exist on the part of the Agent, and after all payments are made to Merchant as required hereunder, all Merchandise remaining at the Sale Termination Date (the "Remaining Merchandise") shall become the property of Agent, free and clear of all liens, claims and encumbrances of any kind or nature, and the proceeds received by Agent from the disposition, in a commercially reasonable manner, of such unsold Merchandise shall constitute Proceeds hereunder. Notwithstanding the foregoing, Agent shall exercise commercially reasonable efforts to dispose of all of the Merchandise during the Sale Term. Merchant shall have the right to audit Agent's books and

records to verify its share of the Proceeds. Agent shall not sell any Remaining Merchandise to wholesalers for return to publishers. To the extent that Agent desires to sell any Merchandise or Remaining Merchandise in bulk to a non-retail customer or abandon the Remaining Merchandise Agent shall provide 48 hours written notice, via e-mail, to the official committee of unsecured creditors so that the committee may verify that the prospective purchaser does not have return to vendor privileges or approve of the proposed abandonment. If the official committee of unsecured creditors objects to the proposed sale or the proposed abandonment, the parties will request the Bankruptcy Court resolve the matter on an emergent basis.

3.3 Time of Payments.

- (a) On the Sale Commencement Date or the next business day if the Sale Commencement Date is on a non-business day (the "Payment Date"), Agent shall pay (i) 90% of the estimated Guaranteed Amount to Merchant (the "Guaranteed Amount Deposit") by wire transfer to the account(s) designated on Exhibit 3.3(a) annexed hereto (the "Merchant Account"), (ii) the Agent Sale FF&E Guarantee and (iii) the aggregate amount calculated in accordance with Section 7.4. Subject to Section 6.1 hereof, the Guaranteed Amount Deposit shall be based on the estimated Cost Value (as determined in accordance with Section 5.1 of the Agreement) of the Merchandise on the Sale Commencement Date as reflected in the master inventory file(s) provided to Agent on June 19, 2011, which shall be rolled forward to the Sale Commencement Date (the "Perpetual Inventory File"), provided that, the Guaranteed Amount Deposit shall not take into account any On-Order Goods or Schuler Goods, which shall be paid when received in the applicable weekly reconciliation.
- The balance of the Guaranteed Amount (the "Remaining Guaranteed Amount"), shall be paid as follows: Agent shall pay the unpaid and undisputed balance of the Guaranteed Amount, which amount shall be paid to the Merchant Account no later than the earlier of (i) the date that is forty five (45) days after the Sale Commencement Date (in which case payment shall be of the undisputed portion of the balance of the estimated Guaranteed Amount) and (ii) the second business day following the issuance of the Final Inventory Report, and Agent's failure to pay such balance or undisputed portion shall entitle the Merchant and GECC to draw upon the Agent Letter of Credit (as defined below) in accordance with section 3.4 to the extent of such balance or undisputed portion. In the event that after the issuance of the Final Inventory Report as verified and reconciled, the Guaranteed Amount is greater than the sum of the Guaranteed Amount Deposit plus the payment of the undisputed portion of the estimated Guaranteed Amount, Agent shall pay the remainder of the Guaranteed Amount to the Merchant within two (2) business days after the Final Inventory Report has been issued as verified and reconciled. In the event that there is a dispute with respect to the reconciliation of the aggregate Cost Value of the Merchandise following the Inventory Taking, then any such dispute shall be resolved in the manner and at the times set forth in Section 8.6 hereof.
- (c) All amounts required to be paid by Agent or Merchant under any provision of this Agreement shall be made by wire transfer of immediately available funds which shall be wired by Agent or Merchant, as applicable, no later than 2:00 p.m. (Eastern Time) on the date that such payment is due; <u>provided</u>, <u>however</u>, that all of the information necessary to complete the wire transfer has been received by Agent or Merchant, as applicable, by 10:00 a.m. (Eastern Time) on the date that such payment is due. In the event that the date on which any

such payment is due is not a business day, then such payment shall be made by wire transfer on the next business day.

- (d) Merchant agrees that if at any time during the Sale Term, Merchant holds any undisputed amounts due to Agent as Proceeds hereunder, Agent may, in its discretion, offset such Proceeds being held by Merchant against any amounts due and owing to Merchant pursuant to this Section 3.3 or otherwise under this Agreement. In addition, Merchant and Agent further agree that except as provided in the following sentence, if at any time during the Sale Term, Agent holds any undisputed amounts due to Merchant under this Agreement, Agent may, in its discretion, offset such amounts being held by it against any amounts due and owing by, or required to be paid by, Merchant hereunder. Notwithstanding the foregoing or any other provision to the contrary herein, in no event shall Agent offset any amounts against the proceeds realized from the disposition of the Agent Sale FF&E.
- (e) If and to the extent that Agent over-funds any amounts in respect of the Guaranteed Amount based on the results of the Final Inventory Report as reviewed, verified and reconciled by Merchant and Agent, then Merchant agrees to promptly reimburse such undisputed overpayment amounts (the "Over Payment Amount") to Agent.
- 3.4 <u>Letter of Credit</u>. In order to secure the Agent's obligations under this Agreement, in respect of (x) the payment of the Remaining Guaranteed Amount, and (y) Expenses of the Sale, on the Payment Date Agent shall furnish Merchant an irrevocable standby letter of credit naming Merchant and GECC as co-beneficiaries (collectively, the "Beneficiaries") as beneficiary in the aggregate original face amount equal to the sum of (i) ten percent (10%) of the estimated Guaranteed Amount, plus (ii) three (3) weeks estimated Expenses that would be payable by Merchant, which shall be in the form of Exhibit 3.4 hereof (collectively, the "Letter of Credit"). The Letter of Credit shall have an expiry date of no earlier than sixty (60) days after the latest possible Sale Termination Date. Unless the parties shall have mutually agreed, in consultation with GECC, that they have completed the final reconciliation under this Agreement, then, at least thirty (30) days prior to the initial or any subsequent expiry date, the Beneficiaries shall receive an amendment to the Letter of Credit solely extending (or further extending, as the case may be) the expiry date by at least sixty (60) days. If the Beneficiaries fail to receive such amendment to the Letter of Credit no later than thirty (30) days before the expiry date, then all amounts hereunder shall become immediately due and payable and the Beneficiaries, individually or collectively, shall be permitted to draw under the Letter of Credit in payment of amounts owed and the Beneficiaries shall hold the balance of the amount drawn under the Letter of Credit as security for amounts that may become due and payable to Merchant hereunder. At Agent's request, the Beneficiaries shall take all actions reasonably required to reduce the amount available to be drawn under the Letter of Credit by amounts credited against the Guaranteed Amount; provided, however, that the Letter of Credit shall not be reduced below three (3) weeks of estimated Expenses of the Sale. In the event that Agent, after receipt of three (3) business days notice (which notice shall not be required if Agent or any member of Agent shall be a debtor under title 11, United States Code), fails to pay the Guaranteed Amount, or portion thereof or any Expenses when due, the Beneficiaries, individually or collectively, may draw on the Letter of Credit in an amount equal to the unpaid, past due, amount of the Agent's obligations hereunder that is not the subject of a reasonable dispute.

3.5 <u>Inventory Reconciliation</u>. Within thirty (30) days after the completion of the Inventory Taking, Merchant, Agent and General Electric Capital Corporation ("<u>GECC</u>"), in its capacity as administrative agent for itself and the other lenders (the "<u>Lenders</u>") party to the Merchant's senior secured, super-priority debtor-in-possession credit facility (the "<u>DIP Facility</u>"), shall review, reconcile and verify the final report of the aggregate Cost Value of the Merchandise by the Inventory Taking Service (the "<u>Final Inventory Report</u>").

Section 4. Expenses of the Sale.

- 4.1 <u>Expenses</u>. Agent shall be unconditionally responsible for all Expenses incurred in conducting the Sale during the Sale Term, which expenses shall be paid by Agent in accordance with Section 4.2 below. As used herein, "<u>Expenses</u>" shall mean the Store-level operating expenses of the Sale which arise during the Sale Term limited to those set forth below:
- (a) all payroll and commissions, if applicable, for all Retained Employees used in conducting the Sale for actual days/hours worked during the Sale Term as well as payroll, to the extent retained by Agent for the Sale, for any of Merchant's former employees or temporary labor;
- (b) any amounts payable by Merchant for benefits for Retained Employees in respect of FICA, unemployment taxes, workers' compensation and healthcare insurance, and vacation benefits that accrue during the Sale Term, exclusive of Excluded Benefits for Retained Employees used in the Sale, in an amount up to 24% of the base payroll for each Retained Employee on a per store, per month basis (the "Benefits Cap");
- (c) costs of all security (to the extent customarily provided in the Stores) including, without limitation, security systems, courier and guard service, building alarm service and alarm service maintenance;
- (d) 100% of the fees and costs of the Inventory Taking Service to conduct the Inventory Taking at the Stores and the Distribution Centers to the extent a third-party service is used;
- (e) Retention Bonuses for Retained Employees, as provided for in Section 9.4 below:
- (f) except as included in Section 4.1 (s), advertising and direct mailings relating to the Sale, signwalking expenses, and Store interior and exterior signage and banners relating to the Sale;
- (g) local and long-distance telephone and internet/wifi expenses incurred at the Stores;
- (h) credit card fees, chargebacks and discounts with respect to Merchandise and other goods sold in the Sale;

- (i) bank service charges (for Store accounts), check guarantee fees, and bad check expenses to the extent attributable to the Sale;
 - (j) costs for additional Supplies used to the extent requested by Agent;
 - (k) Intentionally Omitted;
 - (l) Store cash theft and other store cash shortfalls in the registers;
- (m) any and all costs relating to the processing, transfer and consolidation of Merchandise between and among the Stores, including delivery and freight costs, it being understood that Agent shall be responsible for coordinating such transfer of Merchandise;
 - (n) housekeeping and cleaning expenses related to the Stores;
 - (o) trash and snow removal;
- (p) on-site supervision of the Stores and the Distribution Centers, including base fees and bonuses of Agent's field personnel, travel to and from the Stores or the Distribution Centers and incidental out-of-pocket and commercially reasonable travel expenses relating thereto (including reasonable and documented corporate travel to monitor and manage the Sale), provided that, the supervision costs shall not exceed a budget that is mutually agreed to by Merchant and Agent;
- (q) postage, courier and overnight mail charges to and from or among the Stores and central office to the extent relating to the Sale;
- (r) Occupancy Expenses for the Stores listed on Exhibit 4.1(r) on a per location and per diem basis in an amount up to the per Store per diem amount set forth therein plus for the Stores designated on Exhibit 4.1(r) hereto as "Percentage Rent Stores," on a per location basis, the amount calculated using the percentage rent for such Store set forth therein;
- (s) Central Service Expenses equal to \$50,000 per week plus the charges with respect to e-mail distribution set forth on Exhibit 4.1(s);
- (t) Agent's actual cost of capital (including Letter of Credit fees), insurance and legal fees;
- (u) a pro-rata portion of Merchant's insurance attributable to the Merchandise and other goods located in the Stores; and
- (v) seventy two percent (72%) of the aggregate cost value of the Books in Storage included in the Sale, which cost value was fixed in accordance with the reconciliation of the transactions contemplated by that certain Agency Agreement by and between Merchant and a joint venture composed of Hilco Merchant Resources, LLC, SB Capital Group, LLC, Tiger Capital Group, LLC and Gordon Brothers Retail Partners, LLC, dated February 16, 2011,

provided that, the cost value shall not exceed \$3,800,000 and the Books in Storage shall be counted as such goods leave the storage facility.

Notwithstanding anything herein to the contrary, to the extent that any Expense category listed in Section 4.1 is also included on Exhibit 4.1(r), then Exhibit 4.1(r) shall control, and such Expenses shall not be double counted. There will be no double payment of Expenses to the extent that Expenses appear or are contained in more than one Expense category.

As used herein, the following terms have the following respective meanings:

- (i) "<u>Central Service Expenses</u>" means costs and expenses for Merchant's central administrative services necessary for the Sale, including, but not limited to, MIS services, payroll processing, cash reconciliation, inventory processing and handling, data processing and reporting, loss prevention reporting (including XBR Research), and, subject to separate charges set forth in Exhibit 4.1(s), e-mail distribution.
 - (ii) "Excluded Benefits" means benefits in excess of the Benefits Cap.
- (iii) "Occupancy Expenses" means base rent, percentage rent, HVAC, utilities, CAM, storage costs, real estate and use taxes, merchant's association dues and expenses, and a pro rata portion of comprehensive public liability insurance attributable to the Stores, personal property leases (including, without limitation, point of sale equipment), cash register maintenance, building maintenance and rental for furniture, fixtures and equipment, all of the foregoing only as categorized and reflected on Exhibit 4.1(r) hereto.

"Expenses" shall not include: (i) Excluded Benefits; (ii) Central Service Expenses, except as provided in Section 4.1(s); (iii) Occupancy Expenses, except as provided in Section 4.1(r); and (iv) any other costs, expenses or liabilities payable by Merchant not provided for herein.

- 4.2 Payment of Expenses. Effective from the Sale Commencement Date:
- (a) Agent shall be responsible for the payment of all Expenses, whether or not there are sufficient Proceeds collected to pay such Expenses after the payment of the Guaranteed Amount. All Expenses incurred during each week of the Sale (i.e. Sunday through Saturday) shall be paid by Agent to or on behalf of Merchant immediately following the weekly Sale reconciliation by Merchant and Agent pursuant to Section 8.6 below; provided, however, in the event that the actual amount of an Expense is unavailable on the date of the reconciliation (such as payroll), Merchant and Agent shall agree to an estimate of such amounts, which amounts will be reconciled once the actual amount of such Expense becomes available. Agent and/or Merchant may review or audit the Expenses at any time.
- (b) Notwithstanding anything herein to the contrary, (i) Merchant shall not be required to fund or otherwise pay any Expenses of Sale except to the extent there are sufficient Proceeds and (ii) without limitation on Expenses that may be funded in advance by Agent at Merchant's reasonable request, to the extent that Proceeds are insufficient, Agent shall fund, in

advance, all payroll and related expenses for Retained Employees at least two (2) business days prior to the date that such payments are due by Merchant.

Section 5. Inventory Valuation; Merchandise.

5.1 <u>Inventory Taking.</u>

- To determine the aggregate Cost Value of the Merchandise located in the (a) Stores, commencing on the Sale Commencement Date, Merchant and Agent shall cause to be taken a SKU level and Retail Price level physical inventory of the Merchandise located in the Stores, which Inventory Taking, subject to the availability of the Inventory Taking Service, shall be completed in each of the Stores no later than twenty-one (21) days after the Sale Commencement Date (the "Inventory Completion Date", and the date of the Inventory Taking at each Store being the "Inventory Date" for each such Store). Merchant and Agent shall jointly employ RGIS and/or another mutually acceptable independent inventory taking service (the "Inventory Taking Service") in consultation with GECC to conduct the Inventory Taking. The Inventory Taking shall be conducted in accordance with the procedures and instructions set forth in Exhibit 5.1(a) (the "Inventory Taking Instructions"). Merchant, Agent, and at its election, GECC, shall each have representatives present during the Inventory Taking, and shall each have the right to review and verify the listing and tabulation of the Inventory Taking Service. Merchant and Agent agree that during the conduct of the Inventory Taking in each of the Stores, the applicable Stores shall be closed to the public and no sales or other transactions shall be conducted. Merchant and Agent agree to cooperate with each other to conduct the Inventory Taking commencing at a time that would minimize the number of hours that such locations would be closed for business.
- (b) With respect to Distribution Center Inventory and Return to Vendor Inventory that is allocated to be sent to the Stores in accordance with the Pre-Sale Allocation, such Distribution Center Inventory and Return to Vendor Inventory shall be counted as such inventory leaves the Distribution Centers in accordance with the procedures to be mutually agreed to by Merchant and Agent, which procedures shall determine the aggregate Cost Value of such inventory.
- (c) With respect to On-Order Goods and Schuler Goods, such On-Order Goods and Schuler Goods shall be counted as such inventory is received in accordance with the procedures to be mutually agreed to by Merchant and Agent.
- (d) The Agent and Merchant agree that they will, and agree to cause their respective representatives to, cooperate and assist in the preparation and the calculation of the aggregate Cost Value of the Merchandise included in the Sale, including, without limitation, making available to the extent necessary, books, records, work papers and personnel.
- (e) In the event that the Sale commences at any Store prior to the completion of the Inventory Taking at such Store, then, for the period from the Sale Commencement Date

for such Store until the Inventory Date for such Store, Agent and Merchant shall jointly keep (i) a strict count of gross register receipts less applicable Sales Taxes but excluding any prevailing discounts ("Gross Rings"), and (ii) cash reports of sales within such Store. Agent and Merchant shall keep a strict count of register receipts and reports to determine the actual Cost Value and Retail Price of the Merchandise sold by SKU and the markdown, if any, granted by the Agent. All such records and reports shall be made available to Agent and Merchant during regular business hours upon reasonable notice. Any Merchandise included in the Sale using the Gross Rings shall be included in Merchandise using the average landed cost of such Merchandise as set forth in the Perpetual Inventory File. Agent shall pay that portion of the Guaranteed Amount calculated on the Gross Rings basis to account for shrinkage on the basis of 103% of the aggregate Cost Value of the Merchandise (without taking into account any of Agent's point of sale discounts or point of sale markdowns) sold during the Gross Rings period.

5.2 Merchandise Subject to This Agreement.

- For purposes of this Agreement, "Merchandise" shall mean: all finished goods (a) inventory that is owned by Merchant wherever located as of the Sale Commencement Date, including (A) Defective Merchandise; (B) Display Merchandise, (C) Distribution Center Inventory to the extent received by the DC Receipt Deadline, (D) Merchandise subject to Gross Rings, (E) Return to Vendor Inventory to the extent received by the DC Shipment Deadline; (F) On-Order Goods to the extent received by the On-Order Receipt Deadline; (G) Schuler Goods to the extent received by the On-Order Receipt Deadline; and (H) Calendar Inventory. Notwithstanding the foregoing, "Merchandise" shall not include: (1) goods which belong to sublessees, licensees, department lessees, or concessionaires of Merchant; (2) goods held by Merchant on memo, on consignment, or as bailee; (3) supplies not packaged for retail sale to customers, furnishings, trade fixtures, equipment and/or improvements to real property (collectively, "FF&E"); provided that, Agent shall sell Agent Sale FF&E as set forth in Section 15.9; (4) Excluded Defective Merchandise; (5) Merchant Consignment Goods which includes News Stand Inventory and Café/Candy Inventory; (6) Books in Storage; and (7) DC Damaged Goods.
- (b) As used in this Agreement, the following terms have the respective meanings set forth below:

"Books in Storage" means those items of merchandise located on the Sale Commencement Date at a storage facility in North Carolina not to exceed \$3,800,000 at cost, which goods shall not be deemed Merchant Consignment Goods or Additional Agent Merchandise.

"Café/Candy Inventory" means items of inventory designated by Merchant, in the ordinary course of business, as "café and candy".

"Calendar Inventory" means any 2012 calendar inventory located in the Stores and Distribution Centers up to an aggregate Cost Value of \$200,000.

"<u>DC Damaged Goods</u>" means those items of merchandise designated as "Saleable, Damaged and Refused Returns" located at each of the Distribution Centers as identified on Exhibit 5.2(i).

"<u>Defective Merchandise</u>" means any item of Merchandise that is defective or otherwise not saleable in the ordinary course because it is worn, scratched, broken, faded, torn, mismatched, tailored or affected by other similar defenses rendering it not first quality. Display Merchandise shall not per se be deemed to be Defective Merchandise.

"Display Merchandise" means those items of inventory used in the ordinary course of business as displays or floor models, including inventory that has been removed from its original packaging for the purpose of putting such item on display but not customarily sold or saleable by Merchant, which goods are not otherwise damaged or defective. For the avoidance of doubt, Merchandise created for display and not saleable in the ordinary course of business shall not constitute Display Merchandise.

"Distribution Center Inventory" means those items of merchandise located on the Sale Commencement Date at each of the Distribution Centers as identified on Exhibit 5.2(ii) attached hereto other than any stripped books (i.e., covers of books only) (the "Stripped Books"). Merchant and Agent will use commercially reasonable efforts to identify and exclude all Stripped Books inventory from the Distribution Center Inventory. To the extent that Stripped Books are received in Stores, and have not already been excluded from the inventory at the Distribution Centers, the aggregate Cost Value of the Distribution Center Inventory shall be adjusted to exclude the Stripped Books provided that Agent provides Merchant with at least five (5) business days notice of receipt of any Stripped Books at the Stores.

"Excluded Defective Merchandise" means (i) those items of Defective Merchandise that are not saleable in the ordinary course because they are so damaged or defective that such inventory cannot reasonably be used for their intended purpose, (ii) DC Damaged Goods, and (iii) Out-Dated Goods.

"News Stand Inventory" means items of inventory designated by Merchant, in the ordinary course of business, as "news stand."

"On-Order Goods" mean items of inventory that were ordered by Merchant in the ordinary course of business as identified on Exhibit 5.2(iii) annexed hereto, which inventory was not received in the Stores or Distribution Centers as of the Sale Commencement Date, but which may be received in the Stores by the On-Order Receipt Deadline, provided that, the aggregate Cost Value of the On-Order Goods shall not exceed \$17,000,000.

"<u>Out-Dated Goods</u>" means 2011 calendars, previous year almanacs, batteries and other dated materials that are out of date.

"Return to Vendor Inventory" means those items of inventory designated "Return to Vendor" by Merchant in the ordinary course of its business as reflected on Exhibit 5.2(iv) to the extent located in the Distribution Centers as of the Sale Commencement Date. For the

avoidance of doubt, Merchandise located in the Stores as of the Sale Commencement Date bearing the same SKU as Return to Vendor Inventory shall not constitute Return to Vendor Inventory.

"Schuler Goods" means items of inventory as identified on Exhibit 5.2(v) that may be returned by Merchant's customer, Schuler, provided that, the aggregate Cost Value of the Schuler Goods shall not exceed \$1,700,000.

5.3 Valuation.

- (a) For purposes of this Agreement, "Cost Value" shall mean with respect to each item of Merchandise, the lower of (i) average landed actual cost for such item of Merchandise, as reflected in the Perpetual Inventory File; which landed actual costs values include vendor cost, freight from the vendor to the Distribution Centers, duties, harbor maintenance fees, drayage, brokers fees, insurance, commissions, processing costs and other costs directly associated with landing the product in the Distribution Centers or (ii) the Retail Price for such item of Merchandise. The Perpetual Inventory File does not account for any advertising co-op allowances or discounts associated with expedited payment terms offered by any vendor.
- (b) Other than Excluded Defective Merchandise, in lieu of any other adjustments to the Cost Value of Merchandise under this Agreement (e.g., adjustments for Defective Merchandise, clearance merchandise, mis-mates and near-mates, sample merchandise and/or Excluded Price Adjustments), the aggregate Cost Value of the Merchandise shall be adjusted (i.e., reduced) by means of a single global downward adjustment equal to one half of one percent (0.5%) of the aggregate Cost Value of the Merchandise in the Stores and any On-Order Goods and one and one half of one percent (1.5%) of the aggregate Cost Value of the Distribution Center Inventory, Return to Vendor Inventory and Schuler Goods (the "Global Inventory Adjustment").

For the purposes of this Agreement, "Excluded Price Adjustments" means the following discounts or price adjustments offered by the Merchant: (i) point of sale discounts or similar adjustments regardless of duration for which the current selling price is reflective of point of sale discounts, as reflected on the Perpetual Inventory File other than discounts for the following ereaders, CDs, DVDs and Blue Ray; (ii) Borders Rewards Plus Loyalty Program discounts; (iii) multi-unit purchase discounts; (iv) adjustments for damaged, defective or "as-is" items; (v) gift cards; (vi) obvious ticketing or marking errors; (vii) instant (in-store) or mail in rebates; or (viii) similar customer specific, temporary, or employee non-product specific discounts or pricing accommodations.

- (c) Excluded Defective Merchandise located in the Stores shall be identified and counted during the Inventory Taking and thereafter removed from the sales floor and segregated. To the extent that Excluded Defective Merchandise is sent from the Distribution Centers to the Stores, it shall be identified once received and thereafter segregated.
- (d) Items of Distribution Center Inventory and Return to Vendor Inventory received in the Stores on or prior to the date that is thirty (30) days after the Sale Commencement Date (excluding the Sale Commencement Date for purposes of such calculation) (the "DC Interim

Receipt Deadline"), will be included in Merchandise at the applicable Cost Value for each such item. Items of Distribution Center Inventory and Return to Vendor Inventory received at the Stores after the DC Interim Receipt Deadline but prior to a date that is forty five (45) days after the Sale Commencement Date (excluding the Sale Commencement Date for purposes of such calculation) (the "DC Receipt Deadline") shall be included in Merchandise at the applicable Cost Value for each such item multiplied by the inverse of the prevailing discount on similar items of Merchandise as of the date of receipt in the Stores. Items of Distribution Center Inventory and Return to Vendor Inventory received in the Stores after the DC Receipt Deadline shall not constitute Merchandise, shall be given no Cost Value, and shall be excluded from Merchandise, and shall be sold by Agent as Merchant Consignment Goods pursuant to Section 5.4 hereof.

- (e) Items of On-Order Goods and Schuler Goods received in the Stores on or prior to the date that is fourteen (14) days after the Sale Commencement Date (excluding the Sale Commencement Date for purposes of such calculation) (the "On-Order Interim Receipt Deadline"), will be included in Merchandise at the applicable Cost Value for each such item. Items of On-Order Goods and Schuler Goods received at the Stores after the On-Order Interim Receipt Deadline but prior to a date that is thirty (30) days after the Sale Commencement Date (excluding the Sale Commencement Date for purposes of such calculation) (the "On-Order Receipt Deadline") shall be included in Merchandise at the applicable Cost Value for each such item multiplied by the inverse of the prevailing discount on similar items of Merchandise as of the date of receipt in the Stores. Items of On-Order Goods and Schuler Goods received in the Stores after the On-Order Receipt Deadline shall not constitute Merchandise, shall be given no Cost Value, and shall be excluded from Merchandise, and shall be sold by Agent as Merchant Consignment Goods pursuant to Section 5.4 hereof.
- 5.4 Excluded Goods. Merchant shall retain all responsibility for any goods not included as "Merchandise" hereunder. If Merchant elects at the beginning of the Sale Term, Agent shall accept goods not included as "Merchandise" hereunder for sale as "Merchant Consignment Goods" at prices established by the Agent. News Stand Inventory, Café/Candy Inventory, DC Damaged Goods, calendar inventory located in the Stores and Distribution Centers with a Cost Value exceeding \$200,000, those items referenced by SKU on Exhibit 5.4 or items otherwise identified herein shall be deemed Merchant Consignment Goods. The Agent shall retain 20% of the sale price for all sales of Merchant Consignment Goods, and Merchant shall receive 80% of the receipts in respect of such sales. Merchant shall receive its share of the receipts of sales of Merchant Consignment Goods on a weekly basis in accordance with Section 3.3, immediately following the weekly Sale reconciliation by Merchant and Agent pursuant to Section 8.6 below. If Merchant does not elect to have Agent sell goods not included as Merchandise, then all such items will be removed by Merchant from the Stores at its expense as soon as practicable after the Sale Commencement Date.
- 5.5 <u>Distribution Center Expenses</u>. Agent shall be responsible for allocating and designating the shipment of the Distribution Center Inventory and Return to Vendor Inventory to the Stores and shall do so pursuant to the Pre-Sale Allocation. The actual costs and expenses, including use and occupancy at the Distribution Centers, transfer and delivery (ticketed in the ordinary course consistent with historic practices), related to the processing, transfer and consolidation of Distribution Center Inventory and Return to Vendor Inventory from the

Distribution Center to the Stores (collectively, the "<u>Distribution Center Expenses</u>") for a period commencing on the Sale Commencement Date through the Sale Termination Date shall be the obligation of the Merchant; provided however, that in the event Agent chooses to use a method of picking-up or transportation in a manner that is not consistent with Merchant's ordinary course method of transport, then Agent shall be solely responsible for all increased costs and expenses associated with such modification (such additional costs shall be treated as an Expense hereunder); provided further, no Distribution Center Inventory or Return to Vendor Inventory shall be shipped to the Stores prior to the Inventory Date for any applicable Store unless Merchant and Agent can mutually agree on a method to account for such inventory. On or prior to July 19, 2011, Merchant and Agent shall cooperate with each other and shall mutually agree upon a schedule and allocation of the Distribution Center Inventory and Return to Vendor Inventory to the Stores (the "<u>Pre-Sale Allocation</u>").

Section 6. <u>Sale Term.</u>

- Term. Subject to satisfaction of the conditions precedent set forth in Section 10 6.1 hereof, (a) if the Approval Order does not approve the APA, then the Sale shall commence at all Stores by not later than July 22, 2011 or (b) if the Approval Order approves the APA or a similar going concern transaction, then in the event of a GC Failure on or prior to July 29, 2011, the Sale shall commence at all Stores on the earlier of (i) one day following notice of a GC Failure and (ii) August 1, 2011 (the "Sale Commencement Date"). Subject to the prior expiration of the term of any Store Lease or expiration of the deadline for the Merchant to assume or reject any Store Lease pursuant to section 365(d)(4) of the Bankruptcy Code or, if earlier, the date by which the Merchant must vacate a Store to avoid triggering a "holiday protection" payment (as reflected on Exhibit 6.1), the Agent shall complete the Sale at each Store and vacate such Store in broomclean condition by no later than November 13, 2011, unless the Sale is extended by mutual written agreement of Agent, Merchant and GECC (the "Sale Termination Date"; the period from the Sale Commencement Date to the Sale Termination Date as to each Store being the "Sale Term"). The Agent may, in its discretion, terminate the Sale at any Store upon not less than seven (7) days' prior written notice (a "Vacate Notice") to Merchant. In the event the Agent fails to provide Merchant with such timely notice, Agent shall be liable for and pay Occupancy Expenses for the days by which notice of a Store closing was less than seven (7) days.
- Stores in "broom clean" condition, ordinary wear and tear excepted, except for unsold items of FF&E, Café/Candy Inventory and News Stand Inventory and remaining Supplies. Agent shall vacate the Stores on or before the Sale Termination Date, as provided for herein, at which time Agent shall surrender and deliver the Store premises and Store keys to Merchant. Agent's obligations to pay Occupancy Expenses, for each Store shall continue until the later of (i) the date specified in the Vacate Notice (which must be at least seven days from the date of the Vacate Notice) and (ii) the date the Agent vacates such Store. All assets of Merchant used by Agent in the conduct of the Sale (e.g. FF&E, Cafe/Candy Inventory, News Stand Inventory, etc.) shall be returned by Agent to Merchant at the end of the Sale Term to the extent the same have not been consumed in the conduct of the Sale (e.g., Supplies) or sold. Agent shall be responsible for all Occupancy Expenses (irrespective of any per diem cap on Occupancy Expenses) for a

Store for which Merchant is or becomes obligated resulting from Agent's failure to vacate such Store in a satisfactory and timely manner.

Section 7. <u>Sale Proceeds</u>.

7.1 <u>Proceeds</u>. For purposes of this Agreement, "<u>Proceeds</u>" shall mean the aggregate of (a) the total amount (in dollars) of all sales of Merchandise made under this Agreement, exclusive of Sales Taxes; (b) the total amount (in dollars) of all sales of Books in Storage made under this Agreement, exclusive of Sales Taxes; and (c) all proceeds of Merchant's insurance for loss or damage to Merchandise or Books in Storage or loss of cash arising from events occurring during the Sale Term. Proceeds shall also include any and all proceeds received by Agent from the disposition, in a commercially reasonable manner, of unsold Merchandise at the end of the Sale, whether through salvage, bulk sale or otherwise.

7.2 <u>Deposit of Proceeds.</u>

- (a) All Proceeds of the Sale, Agent Sale FF&E, News Stand Inventory and Café/Candy Inventory (including credit card proceeds) shall be collected by Agent and deposited on a daily basis into depository accounts designated by Merchant for the Stores, which accounts shall be designated solely for the deposit of Proceeds of the Sale (including credit card proceeds), and the disbursement of amounts payable by Agent hereunder (the "Designated Deposit Accounts"), and Merchant shall exercise sole signatory authority and control with respect to the Designated Deposit Accounts. Upon request, Merchant shall deliver to Agent copies of all bank statements and other information relating to such accounts. Merchant shall not be responsible for, and Agent shall pay as an Expense hereunder, all bank fees and charges, including wire transfer charges, related to the Designated Deposit Accounts, whether notice of such expense is received during or after the Sale Term.
- Agent may establish its own accounts, dedicated solely for the deposit of the Proceeds and the disbursement of amounts payable to Agent hereunder (the "Agency Accounts") and Merchant shall promptly upon Agent's request execute and deliver all necessary documents to open and maintain the Agency Accounts; provided, however, Agent may elect to continue to use Merchant's Designated Deposit Accounts (as defined above) as the Agency Accounts. The Agency Accounts shall be dedicated solely to the deposit of Proceeds and the disbursement of amounts payable hereunder, and Agent shall exercise sole signatory authority and control with respect to the Agency Accounts. Upon request, Agent shall deliver to Merchant and GECC copies of all bank statements and other information relating to such accounts. Merchant shall not be responsible for, and Agent shall pay as an Expense hereunder, all bank fee and charges, including wire transfer charges, related to the Agency Accounts, whether received during or after the Sale Term. Upon Agent's designation of the Agency Accounts, all Proceeds of the Sale (including credit card proceeds) shall be deposited into the Agency Accounts. To the extent that Agent uses the Merchant's Designated Accounts as the Agency Accounts, Merchant shall pay by wire funds transfer, on a daily basis, to Agent all collected funds constituting Proceeds (including credit card proceeds) deposited in Merchant's Designated Deposit Accounts (but not any other

funds, including, without limitation, any proceeds of Merchant's inventory sold prior to the Sale Commencement Date).

- 7.3 <u>Credit Card Proceeds</u>. To the extent available, Agent shall use Merchant's credit card facilities (including Merchant's credit card terminals and processor(s), credit card processor coding, Merchant identification number(s) and existing bank accounts) for credit card Proceeds relating solely to the Sale. Merchant shall process credit card transactions on behalf of Agent and for Agent's account, applying customary practices and procedures. Agent may accept Merchant's proprietary card. Merchant shall cooperate with Agent to down-load data from all credit card terminals each day during the Sale Term and to effect settlement with Merchant's credit card processor(s) and shall take such other actions necessary to process credit card transactions on behalf of Agent under Merchant's identification number(s). Merchant shall not be responsible for, and Agent shall pay as an Expense hereunder, all credit card fees, charges and chargebacks related to the Sale, whether received during or after the Sale Term. Merchant shall cooperate with Agent to instruct its credit card processors to change the daily deposit of credit card proceeds to an account controlled by Agent.
- 7.4 <u>Petty Cash</u>. In addition to the Guaranteed Amount, Agent shall purchase all cash in the Stores on and as of the start of business on the Sale Commencement Date and shall reimburse Merchant on a dollar for dollar basis therefor.
- Section 8. <u>Conduct of the Sale</u>. Subject to the entry of the Approval Order, the Agent shall be permitted to conduct the Sale in accordance with the Approval Order. In addition to any other rights granted to Agent hereunder, in conducting the Sale, Agent, in the exercise of its sole discretion, shall have the following rights, limited only by the Sale Guidelines:
- 8.1 Rights of Agent. Subject to the Approval Order, the Agent shall be permitted to conduct the Sale as a "going out of business," "store closing" or similar themed sale throughout the Sale Term. The Agent shall conduct the Sale in the name of and on behalf of the Merchant in a commercially reasonable manner and in compliance with the terms of this Agreement and, except as modified by the Approval Order, all governing laws and applicable agreements to which Merchant is a party. The Agent shall conduct the Sale in accordance with the sale guidelines annexed hereto as Exhibit 8.1(a) (the "Sale Guidelines"). In addition to any other rights granted to Agent hereunder in conducting the Sale, but subject to any applicable agreements to which Merchant is a party except as modified by the Approval Order, as applicable, the Agent, in the exercise of its reasonable discretion, shall have the right:
- (a) to establish Sale prices and Store hours which are consistent with the terms of applicable leases and local laws or regulations, including without limitation Sunday closing laws; provided however, to the extent that Agent extends the hours of operation at one or more of the Stores beyond the hours historically operated by Merchant, which results in additional utilities and increased Occupancy Expenses in excess of the amounts set forth on Exhibit 4.1(r), Agent shall reimburse Merchant the amounts, if any, of such additional costs and such additional costs shall constitute Expenses of the Sale.

- (b) except as otherwise expressly included as an Expense and subject to applicable privacy and other laws, to use without charge during the Sale Term all FF&E, Store-level customer lists, mailing lists and email lists for the Stores (provided, however, such access shall be provided solely through Merchant's outside advertisement services for which Merchant shall use commercially reasonable efforts to cause such outside service providers to cooperate with and assist Agent, and the Agent shall not have direct access to any personally identifiable information contained therein), websites (including social media sites), computer hardware and software, existing supplies located at the Stores, intangible assets (including Merchant's name, logo and tax identification numbers), Store keys, case keys, security codes and safe and lock combinations required to gain access to and operate the Stores, and any other assets of Merchant located at the Stores (whether owned, leased, or licensed) consistent with applicable terms of leases or licenses (except as modified by the Approval Order);
- (c) so long as such access does not unreasonably disrupt the business operations of Merchant, to use (i) Merchant's central office facilities, central administrative services and personnel to process payroll, perform MIS and provide other central office services necessary for the Sale to the extent that such services are normally provided by Merchant in house, at no additional cost to Agent (except where otherwise designated as an Expense pursuant to Section 4.1(s) hereof); provided, however, that, in the event that Agent expressly requests Merchant to provide services other than those normally provided to the Stores and relating to the sale of merchandise by Merchant, Agent shall be responsible for the actual incremental cost of such services as an Expense; and (ii) sufficient office space located at Merchant's central office facility;
- (d) to establish and implement advertising, signage and promotion programs consistent with "going out of business," "store closing" or similar theme (including, without limitation, by means of media advertising, A-frame and similar interior and exterior signs and banners and use of sign walkers) in a manner consistent with the Sale Guidelines and the Approval Order;
- (e) to transfer Merchandise between and among the Stores; <u>provided</u>, <u>however</u>, the Agent shall not transfer Merchandise between Stores unless the Inventory Taking at the transferring Store has been completed; <u>provided</u>, <u>further</u>, that Agent shall provide Merchant with prior written notice of all such transfers; and
- (f) to supplement the Merchandise at the Stores with Additional Agent Merchandise in accordance with Section 8.9 hereof and with the Books in Storage.

8.2 Terms of Sales to Customers.

(a) All sales will be "final sales" and "as is," and all advertisements and sales receipts will reflect the same. Agent shall not warrant any inventory in any manner, but will, to the extent legally permissible, pass on all manufacturers' warranties to customers. All sales will be made only for cash, nationally recognized bank credit cards and, in Agent's discretion, personal checks, provided, however, if Agent determines to accept personal checks, Agent shall bear the risk of nonpayment or loss with respect thereto. Agent shall clearly mark all tickets and receipts for items sold at the Stores during the Sale Term, so as to distinguish such items from the

merchandise sold prior to the Sale Commencement Date and shall use commercially reasonable efforts to have all UPC codes blacked out with a marker at the point of sale.

(b) <u>Gift Cards/Borders Rewards Plus Loyalty Program/Discounts</u>. During the Sale Term, Agent shall accept Merchant's gift cards and Merchandise credits issued by Merchant prior to the Sale Commencement Date and Merchant shall reimburse Agent for such amounts during the weekly sale reconciliation provided for in Section 8.6.

8.3 <u>Sales Taxes</u>.

- During the Sale Term, all sales, excise, gross receipts and other taxes attributable to sales of Merchandise, Books in Storage, Additional Agent Merchandise, sales of News Stand Inventory and Café/Candy Inventory and Agent Sale FF&E, as indicated on Merchant's point of sale equipment (other than taxes on income) payable to any taxing authority having jurisdiction (collectively, "Sales Taxes") shall be added to the sales price of such items and collected by Agent, on Merchant's behalf, at the time of sale. All Sales Taxes shall be deposited into a segregated account designated by Merchant and Agent solely for the deposit of such Sales Taxes (the "Sales Taxes Account"). Provided that Agent has collected all Sales Taxes during the Sale and remitted the proceeds thereof to Merchant, Merchant shall prepare and file all applicable reports and documents required by the applicable taxing authorities, and Merchant shall promptly pay all Sales Taxes from the Sales Taxes Account. Merchant will be given access to the computation of gross receipts for verification of all such tax collections. If Agent fails to perform its responsibilities in accordance with this Section 8.3, Agent shall indemnify and hold harmless Merchant from and against any and all costs, including, but not limited to, reasonable attorneys' fees, assessments, fines or penalties which Merchant sustains or incurs as a result or consequence of the failure by Agent to collect and/or remit Sales Taxes and/or the failure by Agent to promptly deliver any and all reports and other documents required to enable Merchant to file any requisite returns with such taxing authorities.
- (b) Without limiting the generality of Section 8.3(a) hereof, it is hereby agreed that, as Agent is conducting the Sale solely as agent for Merchant, various payments that this Agreement contemplates that one party may make to the other party (including the payment by Agent of the Guaranteed Amount) do not represent the sale of tangible personal property and, accordingly, are not subject to Sales Taxes.
- 8.4 <u>Supplies</u>. Agent shall have the right to use, without charge, all existing supplies located at the Stores, including, without limitation, boxes, bags, paper, twine and similar sales materials (collectively, "<u>Supplies</u>"). In the event that additional Supplies are required in any of the Stores during the Sale, Merchant agrees to promptly provide the same to Agent to the extent reasonably practicable and if available, which shall constitute an Expense pursuant to Section 4.1(j) hereof. Merchant does not warrant that the existing Supplies as of the Sale Commencement Date are adequate for the purposes of the Sale.
- 8.5 <u>Returns of Merchandise</u>. During the Sale Term, Agent shall accept returns of merchandise sold by Merchant prior to the Sale Commencement Date ("<u>Returned Merchandise</u>"), <u>provided</u> that such return is accompanied by the original Store register receipt and is otherwise in compliance with Merchant's return and price adjustment policy in effect as of

the date such item was purchased. Subject to Merchant's right to return such defective goods to Merchant's vendors, if such Returned Merchandise is saleable as first-quality Merchandise, it shall be included in Merchandise and valued at the Cost Value applicable to such item multiplied by the difference between 100% and the prevailing discount on similar items of Merchandise as of the date such item is returned to a Store. In the event that Returned Merchandise constitutes Defective Merchandise ("Returned Defective Merchandise"), Merchant and Agent shall mutually agree upon the Cost Value for such item of Returned Defective Merchandise; provided, however, in the event that Merchant and Agent cannot mutually agree upon the Cost Value for such Returned Defective Merchandise, or such Returned Defective Merchandise constitutes Excluded Defective Merchandise, then such Returned Defective Merchandise shall constitute Merchant Consignment Goods or Excluded Defective Merchandise and excluded from the Sale. The aggregate Cost Value of the Merchandise shall be increased by the Cost Value of any Returned Merchandise included in Merchandise (determined in accordance with this Section 8.5), and the Guaranteed Amount shall be adjusted accordingly. Merchant shall promptly reimburse Agent in cash for any refunds Agent is required to issue to customers in respect of any Returned Merchandise. Returned Merchandise not included in Merchandise shall be disposed of by Agent in accordance with instructions received from Merchant or, in the absence of such instructions, treated as Merchant Consignment Goods. Any increases in the Guaranteed Amount in connection with returned Merchandise shall be accounted for on a weekly basis. Except to the extent that Merchant and Agent agree that Merchant's POS or other applicable systems can account for returns of Merchandise, all returns must be noted and described in a detailed log and shall identify the receipt number for the original receipt and the date the item was purchased (the "Returned Merchandise Log"), to be maintained by Agent in a form acceptable to Merchant. Agent shall provide Merchant with a copy of any Returned Merchandise Log on a weekly basis during the Sale. Agent shall not be entitled to any adjustment, credit or payment for Returned Merchandise which is not properly noted and described in the Returned Merchandise Log (or otherwise reflected in Merchant's POS systems).

- 8.6. <u>Sale Reconciliation</u>. On each Wednesday during the Sale Term, commencing on the second Wednesday after the Sale Commencement Date, Agent and Merchant shall cooperate to reconcile Proceeds, Expenses, Distribution Center Inventory, if any, and all other items identified herein for weekly reconciliation, and such other Sale-related items as either party shall reasonably request, in each case for the prior week or partial week (<u>i.e.</u> Sunday through Saturday), all pursuant to procedures agreed upon by Merchant and Agent (with a copy thereof to be provided to GECC). Within thirty (30) days after the end of the Sale Term, Agent and Merchant shall complete a final reconciliation of the Sale, the written results of which shall be certified by representatives of each of Merchant and Agent as a final settlement of accounts between Merchant and Agent (with a copy thereof to be provided to GECC).
- 8.7 <u>Force Majeure</u>. If any casualty, act of terrorism, or act of God prevents or substantially inhibits the conduct of business in the ordinary course at any Store, such Store and the Merchandise located at such Store shall, in Agent's discretion, be eliminated from the Sale and considered to be deleted from this Agreement as of the date of such event, and Agent and Merchant shall have no further rights or obligations hereunder with respect thereto; <u>provided</u>, <u>however</u>, that (i) subject to the terms of Section 7.1 above, the proceeds of any insurance attributable to such Merchandise shall constitute Proceeds hereunder, and (ii) the Guaranteed

Amount shall be reduced to account for any Merchandise eliminated from the Sale which is not the subject of insurance proceeds, and, to the extent the Agent has paid the Guaranteed Amount, Merchant shall reimburse Agent for the amount the Guaranteed Amount is so reduced prior to the end of the Sale Term.

8.8 Merchant's Right to Monitor. Merchant shall have the right to monitor the Sale and activities attendant thereto and to be present in the Stores during the hours when the Stores are open for business; provided that Merchant's presence does not unreasonably disrupt the conduct of the Sale. Merchant shall also have a right of access to the Stores at any time in the event of an emergency situation and shall promptly notify Agent of such emergency.

8.9 Additional Merchandise.

- (a) Agent shall be entitled, at its expense, to include in the Sale at the Stores additional non-book merchandise procured by Agent which is of like kind, and no lesser quality to the Merchandise located in the Stores ("Additional Agent Merchandise"); provided, however, that the aggregate Cost Value of the Additional Agent Merchandise shall not exceed 2% of the aggregate Cost Value of the Merchandise.
- (b) At all times and for all purposes, the Additional Agent Merchandise and its proceeds shall be the exclusive property of Agent. The transactions relating to the Additional Agent Merchandise are, and shall be construed as, a true consignment from Agent to Merchant. The Additional Agent Merchandise shall be at all times subject to the control of Agent.
- (c) In order to distinguish the Additional Agent Merchandise from the Merchandise located in the Stores, Agent shall mark the Additional Agent Merchandise using either a "dummy" SKU or department number or in such other manner so as to distinguish the sale of Additional Agent Merchandise from the sale of Merchandise.

Section 9. <u>Employee Matters</u>.

9.1 Merchant's Employees. Agent may use Merchant's employees in the conduct of the Sale to the extent Agent deems expedient, and Agent may select and schedule the number and type of Merchant's employees required for the Sale. Agent shall identify any such employees to be used in connection with the Sale (each such employee, a "Retained Employee") prior to the Sale Commencement Date. Notwithstanding the foregoing, Merchant's employees shall at all times remain employees of Merchant. Agent's selection and scheduling of Merchant's employees shall at all times comply with all applicable laws and regulations. Merchant and Agent agree that, except to the extent that wages and benefits of Retained Employees constitute Expenses hereunder, nothing contained in this Agreement and none of Agent's actions taken in respect of the Sale shall be deemed to constitute an assumption by Agent of any of Merchant's obligations relating to any of Merchant's employees including, without limitation, Excluded Benefits, WARN Act claims and other termination type claims and obligations, or any other amounts required to be paid by statute or law; nor shall Agent become liable under any employment agreement or be deemed a joint or successor employer with respect to such employees. Agent shall comply in the conduct of the Sale with all applicable laws and

Merchant's employee rules, regulations, guidelines and policies which have been provided to Agent in writing. Merchant shall not, without the prior consent of Agent, raise the salary or wages or increase the benefits for, or pay any bonuses or other extraordinary payments to, any Store employees prior to the Sale Termination Date. Merchant shall not transfer any Retained Employee during the Sale Term without Agent's prior consent, which consent shall not be unreasonably withheld or delayed.

- 9.2 Termination of Employees. Agent may in its discretion stop using any Retained Employee at any time during the Sale, subject to the conditions provided for herein. In the event that Agent desires to cease using any Retained Employee, Agent shall notify Merchant at least seven (7) days prior thereto, so that Merchant may coordinate the termination of such employee; provided, however, that, in the event that Agent determines to cease using an employee "for cause" (which shall consist of dishonesty, fraud or breach of employee duties), the seven (7) day notice period shall not apply, provided further, however, that Agent shall immediately notify Merchant of the basis for such "cause" so that Merchant can arrange for termination of such employee. From and after the date of this Agreement and until the Sale Termination Date, Merchant shall not transfer or dismiss Retained Employees except "for cause" without Agent's prior consent. Notwithstanding the foregoing, Agent shall not have the right to terminate the actual employment of any Retained Employee, but rather may only cease using such employee in the Sale and paying any Expenses with respect to such employee.
- 9.3 Payroll Matters. During the Sale Term, Merchant shall process the base payroll for all Retained Employees as well as payroll for any of Merchant's former employees or temporary labor retained by Agent for the Sale. Each Wednesday (or such other date as may be reasonably requested by Merchant to permit the funding of the payroll accounts before such payroll is due and payable) during the Sale Term, Merchant shall transfer, or, to the extent that the Payment Date has passed or existence of any shortfall, Agent shall transfer, to Merchant's payroll accounts an amount equal to the base payroll for Retained Employees plus related payroll taxes, workers' compensation and benefits for such week which constitute Expenses hereunder.
- 9.4 <u>Employee Retention Bonuses</u>. Agent may pay, as an Expense, retention bonuses ("<u>Retention Bonuses</u>") (which bonuses shall be inclusive of payroll taxes, but as to which no benefits shall be payable), up to a maximum of ten percent (10%) of base payroll for all Retained Employees, to such Retained Employees who do not voluntarily leave employment and are not terminated "for cause," as it may determine in its discretion. The amount of such Retention Bonuses shall be in an amount to be determined by Agent, in its discretion, and shall be payable within thirty (30) days after the Sale Termination Date, and shall be processed through Merchant's payroll system. Agent shall provide Merchant with a copy of Agent's Retention Bonus plan prior to the Sale Commencement Date.
- Section 10. <u>Conditions Precedent and Subsequent</u>. The willingness of Agent and Merchant to enter into the transactions contemplated under this Agreement is directly conditioned upon the satisfaction of the following conditions at the time or during the time periods indicated, unless specifically waived in writing by the applicable party:

- (a) All representations and warranties of Merchant and Agent hereunder shall be true and correct in all material respects and no Event of Default shall have occurred at and as of the date hereof and as of the Sale Commencement Date; and
 - (b) Merchant shall have obtained the Approval Order on or before July 21, 2011;
- (c) Except as set forth on Exhibit 6.1, the time to assume or reject each Store Lease, pursuant to section 365(d)(4) of the Bankruptcy Code, does not expire prior to the Sale Termination Date for such Store.

Section 11. Representations, Warranties and Covenants.

- 11.1 <u>Merchant's Representations, Warranties and Covenants</u>. Merchant hereby represents, warrants and covenants in favor of Agent as follows:
- (a) each entity comprising Merchant (i) is a corporation duly organized, validly existing and in good standing under the laws of the state or province of its formation (except as may be a result of the commencement and/or pendency of the Merchant's Chapter 11 Cases); (ii) subject to compliance with the Bankruptcy Code, has all requisite corporate power and authority to own, lease and operate its assets and properties and to carry on its business as presently conducted; and (iii) is, and during the Sale Term will continue to be, duly authorized and qualified to do business and in good standing in each jurisdiction where the nature of its business or properties requires such qualification, including all jurisdictions in which the Stores are located, except, in each case, to the extent that the failure to be in good standing or so qualified could not reasonably be expected to have a material adverse effect on the ability of Merchant to execute and deliver this Agreement and perform fully its obligations hereunder.
- Order: (i) the Merchant has the right, power and authority to execute and deliver this Agreement and each other document and agreement contemplated hereby (collectively, together with this Agreement, the "Agency Documents") and to perform fully its obligations thereunder; (ii) Merchant has taken all necessary actions required to authorize the execution, delivery and performance of the Agency Documents, and no further consent or approval is required for Merchant to enter into and deliver the Agency Documents, to perform its obligations thereunder and to consummate the Sale, except for any such consent the failure of which to be obtained could not reasonably be expected to have a material adverse effect on the ability of Merchant to execute and deliver this Agreement and perform fully its obligations hereunder; and (iii) each of the Agency Documents has been duly executed and delivered by Merchant and constitutes the legal, valid and binding obligation of Merchant enforceable in accordance with its terms.
- (c) Merchant owns, and will own at all times during the Sale Term, good and marketable title to all of the Merchandise and Owned FF&E (such Owned FF&E being identified in Exhibit 11.1(c)) to be included in the Sale, free and clear of all liens, claims and encumbrances of any nature, other than the liens listed on Exhibit 11.1(c)(i), any applicable statutory liens, and any super-priority liens, claims or encumbrances approved by Bankruptcy Code in connection with the Merchant's debtor-in-possession financing. Merchant shall not create, incur, assume or

suffer to exist any security interest, lien or other charge or encumbrance upon or with respect to any of the Merchandise, the Owned FF&E or the Proceeds other than as provided for herein (including those listed on Exhibit 11.1(c)(i)). Any Approval Order shall provide that all such liens shall be transferred to and attach only to the Guaranteed Amount or other amounts payable to Merchant hereunder.

- (d) Merchant has maintained its pricing files in the ordinary course of business (including the Perpetual File), and prices charged to the public for goods are the same in all material respects as set forth in such pricing files (including Perpetual File) for the periods indicated therein (without consideration of any point of sale markdowns where the point of sale markdown is reflected in the price files (including Perpetual File)), and all pricing files (including Perpetual File)and records are true and accurate in all material respects as to the actual cost to Merchant for purchasing the goods referred to therein, the costs related thereto and as to the selling price to the public for such goods (without consideration of any point of sale markdowns) as of the dates and for the periods indicated therein. Merchant represents that to its knowledge (i) the ticketed prices of all items of Merchandise do not and shall not include any Sales Taxes and (ii) all registers located at the Stores are programmed to correctly compute materially all Sales Taxes required to be paid by the customer under applicable law, as such calculations have been identified to Merchant by its retained service provider.
- (e) Except with respect to Merchant's termination of point of sale events prior to the Sale Commencement Date in the manner previously disclosed to Agent, to its knowledge Merchant has not marked up or raised, and shall not up to the Sale Commencement Date mark up or raise, the price of any items of Merchandise, or removed or altered any tickets or any indicia of clearance merchandise, except in the ordinary course of business and except for the effects of the termination of promotional events.
- (f) Through the Sale Commencement Date, Merchant shall use reasonable efforts to ticket or mark all items of inventory received at the Stores prior to the Sale Commencement in a manner consistent with similar Merchandise located at the Stores and in accordance with Merchant's ordinary course past practices and policies relative to pricing and marking inventory.
- Inventory Taking, Merchant shall not purchase for or transfer to or from the Stores any Merchandise or Excluded Defective Merchandise outside the ordinary course except for the transfer of Distribution Center Inventory, provided that, since June 19, 2011, Merchant has not, and through the completion of the Inventory Taking, Merchant shall not transfer to or from the Stores any Return to Vendor Inventory unless Agent has agreed to such transfers. Merchant's replenishment has not and will not be consistent with historic and customary levels or practices, as a result of, among other things, Merchant's Chapter 11 filing and/or delays in procuring shipments from its vendors. From and after July 19, 2011, Merchant shall discontinue issuing new orders for replenishment for the Stores, provided that, if the Sale Commencement Date is not July 22, 2011, the Merchant shall continue to replenish such Stores up until the Sale Commencement Date for such Stores in the ordinary course and consistent with historical practices.

- (h) To the best of Merchant's knowledge, all Merchandise is in compliance with all applicable federal, state or local product safety laws, rules and standards. Merchant shall use reasonable efforts to provide Agent with its historic policies and practices, if any, regarding product recalls prior to the Sale Commencement Date.
- Subject to the provisions of the Approval Order, throughout the Sale Term, the Agent shall have the right to the unencumbered use and occupancy of, and peaceful and quiet possession of, each of the Stores, the assets currently located at the Stores and the utilities and other services provided at the Stores. Throughout the Sale Term and subject to Agent complying with its obligations to reimburse Merchant, the Merchant shall use commercially reasonable efforts to (a) maintain or (b) cause any applicable landlord to comply with its obligations under applicable Lease and occupancy agreements to maintain, in good working order, condition and repair all cash registers, heating systems, air conditioning systems, elevators, escalators and all other mechanical devices, but solely to the extent that the Merchant reasonably deems necessary for the Sale to be conducted without material interruption and in a manner that is safe and in compliance with applicable laws at the Stores; provided that, it is understood that the maintenance of cash registers, heating systems, air conditioning systems, elevators, and escalators are necessary for the Sale to be conducted without material interruption. Except as may be impacted by the Chapter 11 Case filing or otherwise restricted by the Chapter 11 Case filing or as otherwise provided in this Agreement, and absent a bona fide dispute, throughout the Sale Term, Merchant shall remain current on all expenses and payables necessary for the conduct of the Sale.
- (j) Except as may be impacted by the Chapter 11 Case filing or otherwise restricted by the Chapter 11 Case filing, Merchant had paid, and will continue to pay throughout the Sale Term, all self-insured or Merchant funded employee benefit programs for Store employees, including health and medical benefits and insurance and all proper claims made or to be made in accordance with such program.
- (k) Since June 19, 2011, Merchant has not intentionally taken, and shall not throughout the Sale Term intentionally take, any actions with the intent of increasing the Expenses of Sale, including, without limitation, increasing salaries or other amounts payable to employees, except (i) there may have been instances that, in an effort to encourage one or more employees to remain in Merchant's employ, Merchant increased the salaries of such employees (such action not being with any intent to increase any Expense of the Sale or in anticipation thereof); and (ii) to the extent an employee was due an annual raise.
- (l) Except as may be impacted by the filing for Chapter 11 protection or otherwise restricted by the Chapter 11 filing, Merchant covenants to continue to operate the Stores in all material respects in the ordinary course of business from the date of this Agreement to the Sale Commencement Date by: (i) selling inventory during such period at customary prices consistent with the ordinary course of business; (ii) not promoting or advertising any sales or instore promotions (including POS promotions) to the public (except for Merchant's pending advertisements as of the date of this Agreement and/or Merchant's promotions for the period through the Sale Commencement Date, as reflected on Exhibit 11.1(l)); (iii) except as may occur

in the ordinary course of business or as may be required by applicable law, not returning inventory to vendors and not transferring inventory or supplies between or among Stores; and (iv) except as may occur in the ordinary course of business, not making any management personnel moves or changes at the Stores without prior written notice to and consultation with (but not approval of) Agent.

- The aggregate Cost Value of the Merchandise as a percentage of the aggregate Retail Price of the Merchandise (as determined in accordance with Sections 5.1 and 5.3) (the "Cost Factor") shall not be greater than 51.1% (the "Cost Factor Threshold"). To the extent that the actual Cost Factor for the Merchandise is greater than the Cost Factor Threshold, then such deviation shall not constitute a breach of any representation or warranty, or an Event of Default; provided, however, that, then the Guaranty Percentage shall adjust (in addition to any adjustment applicable pursuant to section 3.1(c) hereof) in accordance with Exhibit 11.1(m). For the purposes of this Agreement, "Retail Price" means the lower of (i) the lowest ticketed, marked or shelf price, (ii) the current selling price for such item of Merchandise, excluding in each instance Excluded Price Adjustments or (iii) the current retail or aged price, as applicable, for each item of Merchandise, as reflected in the Merchant's Perpetual File. If an item of Merchandise has more than one ticketed price, or if multiple items of the same SKU are ticketed at different prices, or have a different PLU price, and such pricing does not otherwise qualify as an Excluded Price Adjustment, the lowest ticketed, marked or PLU price on any such item shall prevail for such item or for all such items within the same SKU, as the case may be, that are located within the same location (as the case may be, the "Lowest Location Price"), unless it is reasonably determined by Merchant and Agent that the applicable Lowest Location Price was mismarked or such item was priced because it was damaged or marked as "as is," in which case the higher price shall control; provided, however, in determining the Lowest Location Price with respect to any item of Merchandise at a Store, the Lowest Location Price shall be determined based upon the lowest ticketed, marked or PLU price for such item on a per Store basis. No adjustment to Retail Price shall be made with respect to different ticketed price, marked price, or PLU prices for items located in different Stores. For purposes of this Agreement, the Cost Factor shall be calculated by dividing the aggregate Cost Value of the Merchandise by the aggregate Retail Price of the Merchandise.
- (n) To the best of Merchant's knowledge, all documents, written information and supplements provided by Merchant to Agent in connection with Agent's due diligence and the negotiation of this Agreement were true and accurate in all material respects at the time provided.
- (o) To the best of Merchant's knowledge, Merchant has not since June 19, 2011 shipped any Excluded Defective Merchandise from the Distribution Centers to the Stores. Merchant will not ship any Excluded Defective Merchandise from the date of this Agreement from the Distribution Centers to the Stores.
- (p) Since June 19, 2011, Merchant has not, and through the completion of the Inventory Taking, Merchant shall not transfer any Distribution Center Inventory or any other merchandise to the Stores without Agent's consent other than ordinary course replenishment, provided that, Merchant has not, and through the completion of the Inventory Taking, Merchant

shall not transfer to or from the Stores any Return to Vendor Inventory unless Agent has agreed to such transfers.

- 11.2 <u>Agent's Representations, Warranties and Covenants</u>. Agent hereby represents, warrants and covenants in favor of Merchant as follows:
- (a) Agent: (i) is a limited partnership, corporation or limited liability company (as the case may be) duly and validly existing and in good standing under the laws of the State of its organization; and (ii) has all requisite power and authority to carry on its business as presently conducted and to consummate the transactions contemplated hereby.
- (b) Agent has the right, power and authority to execute and deliver each of the Agency Documents to which it is a party and to perform fully its obligations thereunder. Agent has taken all necessary actions required to authorize the execution, delivery and performance of the Agency Documents, and no further consent or approval is required on the part of Agent for Agent to enter into and deliver the Agency Documents, to perform its obligations thereunder and to consummate the Sale. Each of the Agency Documents has been duly executed and delivered by the Agent and constitutes the legal, valid and binding obligation of Agent enforceable in accordance with its terms. No court order or decree of any federal, state or local governmental authority or regulatory body is in effect that would prevent or impair, or is required for, Agent's consummation of the transactions contemplated by this Agreement (other than the Approval Order), and no consent of any third party which has not been obtained is required therefor, other than as provided herein. No contract or other agreement to which Agent is a party or by which Agent is otherwise bound will prevent or impair the consummation of the transactions contemplated by this Agreement.
- (c) No action, arbitration, suit, notice or legal administrative or other proceeding before any court or governmental body has been instituted by or against Agent, or has been settled or resolved or, to Agent's knowledge, has been threatened against or affects Agent, which questions the validity of this Agreement or any action taken or to be taken by Agent in connection with this Agreement or which, if adversely determined, would have a material adverse effect upon Agent's ability to perform its obligations under this Agreement.
- (d) The Sale shall be conducted in compliance with all applicable state and local laws, rules and regulations and Merchant's leases and other agreements, except as provided for in the Sale Guidelines and Approval Order.
- (e) Absent prior consent by the Merchant, Agent will not cause any nonemergency repairs or maintenance (emergency repairs are repairs necessary to preserve the security of a premise or to ensure customer safety) to be conducted at the Stores.
- (f) To the best of Agent's knowledge, all Additional Agent Merchandise is in compliance with all applicable federal, state or local product safety laws, rules and standards. All Additional Agent Merchandise shall be non-book merchandise of like kind and no lesser quality to the Merchandise located in the Stores.

Section 12. Insurance.

- Termination Date, at Agent's cost as an Occupancy Expense hereunder and in such amounts as it currently has in effect, all of its liability insurance policies covering injuries to persons and property in, or in connection with, Merchant's operation of the Stores and shall endeavor to cause Agent to be named as an additional named insured (as its interest may appear) with respect to all such policies. Merchant shall deliver to Agent certificates evidencing such insurance setting forth the duration thereof and naming Agent as an additional named insured, in form reasonably satisfactory to Agent. All such policies shall require at least thirty (30) days' prior notice to Agent of cancellation, non-renewal or material change during the Sale Term. In the event of a claim under any such policies, Merchant shall be responsible for the payment of all deductibles, retentions or self-insured amounts thereunder (which amounts shall be paid by Agent as an Occupancy Expense), unless it is determined that liability arose by reason of the wrongful acts or omissions or negligence of Agent, or Agent's employees, independent contractors or agents (including Merchant's employees being supervised by Agent).
- 12.2 Merchant's Casualty Insurance. Merchant will provide throughout the Sale Term, at Agent's cost as an Occupancy Expense hereunder, fire, flood, theft and extended coverage casualty insurance covering the Merchandise in a total amount equal to no less than the retail value thereof. In the event of a loss to the Merchandise on or after the date of this Agreement, the Proceeds of such insurance attributable to the Merchandise, plus any self insurance amounts and the amount of any deductible or self-insured retention (which amounts shall be paid by Agent as an Expense), shall constitute Proceeds hereunder. Merchant shall deliver to Agent certificates evidencing such insurance, setting forth the duration thereof, in form and substance reasonably satisfactory to Agent. All such policies shall require at least thirty (30) days' prior notice to the Agent of cancellation, non-renewal or material change during the Sale Term. Merchant shall not make any change in the amount of any deductibles or self insurance amounts prior to the Sale Termination Date without Agent's prior written consent.
- 12.3 Agent's Insurance. Agent shall maintain as an Expense hereunder throughout the Sale Term, in such amounts as it currently has in effect and as set forth in Exhibit 12.3 hereto, comprehensive public liability insurance policies covering injuries to persons and property in or in connection with Agent's agency at the Stores, and shall cause Merchant and GECC to be named as additional insureds and loss payees with respect to such policies. Agent shall deliver to Merchant certificates evidencing such insurance policies setting forth the duration thereof and naming Merchant as additional insureds, in form and substance reasonably satisfactory to Merchant. In the event of a claim under any such policies, Agent shall be responsible for the payment of all deductibles, retentions or self-insured amounts thereunder, unless it is determined that liability arose by reason of the wrongful acts or omissions or negligence of Merchant or Merchant's independent contractors or agents, other than Agent or Agent's employees, agents or independent contractors (including Merchant's employees under Agent's supervision). All such policies shall require at least thirty (30) days' prior notice to the Merchant of cancellation, nonrenewal or material change during the Sale Term. Agent shall not make any change in the amount of any deductibles or self insurance amounts prior to the Sale Termination Date without Merchant's prior written consent.

12.4 <u>Worker's Compensation Insurance</u>. Merchant shall at all times during the Sale Term maintain in full force and effect workers' compensation insurance (including employer liability insurance) covering all Retained Employees in compliance with all statutory requirements and subject to approval of the Bankruptcy Court.

Section 13. Indemnification

- Merchant Indemnification. Merchant shall indemnify and hold Agent and its officers, directors, employees, agents and independent contractors (collectively, "Agent Indemnified Parties") harmless from and against all claims, demands, penalties, losses, liability or damage, including, without limitation, reasonable attorneys' fees and expenses, directly or indirectly asserted against, resulting from, or related to: (i) Merchant's material breach of or failure to comply with any of its agreements, covenants, representations or warranties contained in any Agency Document; (ii) subject to Agent's satisfaction of its obligations pursuant to Section 4.1(a) and (b) hereof, any failure of Merchant to pay to its employees any wages, salaries or benefits due to such employees during the Sale Term; (iii) subject to Agent's compliance with its obligations under Section 8.3 hereof, any failure by Merchant to pay any Sales Taxes to the proper taxing authorities or to properly file with any taxing authorities any reports or documents required by applicable law to be filed in respect thereof; (iv) any liability or other claims asserted by customers, any of Merchant's employees, or in connection with the performance of the terms of this Agreement any other person against any Agent Indemnified Party (including, without limitation, claims by employees arising under collective bargaining agreements, worker's compensation or under the WARN Act); or (v) the gross negligence (including omissions) or willful misconduct of Merchant, or its officers, directors, employees agents or representatives.
- 13.2 Agent Indemnification. Agent shall indemnify and hold Merchant and its officers, directors, employees, agents and representatives harmless from and against all claims, demands, penalties, losses, liability or damage, including, without limitation, reasonable attorneys' fees and expenses, directly or indirectly asserted against, resulting from, or related to: (i) Agent's material breach of or failure to comply with any of its agreements, covenants, representations or warranties contained in any Agency Document; (ii) any claims by any party engaged by Agent as an employee, agent, representative or independent contractor arising out of such engagement; (iii) any harassment or any other unlawful, tortious or otherwise actionable treatment of any of the Merchant's employees or agents by Agent or any of its employees, agents, representatives or independent contractors; (iv) as set forth in Section 8.3 hereof and (v) the gross negligence (including omissions) or willful misconduct of Agent, its officers, directors, employees, agents, representatives or independent contractors.

Section 14. Defaults. The following shall constitute "Events of Default" hereunder:

(a) The Merchant or Agent shall fail to perform any of their respective material obligations hereunder if such failure remains uncured seven (7) days after receipt of written notice thereof to the defaulting party;

- (b) Any representation or warranty made by Merchant or Agent proves untrue in any material respect as of the date made and, to the extent curable, continues uncured seven (7) days after written notice to the defaulting party;
- (c) The Sale is terminated or materially interrupted or impaired for any reason other than (i) an Event of Default by Agent; or (ii) any other material breach or action by Agent not authorized under the Agency Agreement; provided however, it is expressly understood that Merchant's conduct of "going out of business", "store closing", "total liquidation", "everything must go", or similar themed sales at stores other than the Stores (the "Other Store Closings") during a period that overlaps with the Sale Term shall not be deemed an Event of Default, or a material interruption of impairment of the Sale or this Agreement and Agent acknowledges that it has no remedies under this Agreement in connection with, or a result of, such Other Store Closings.

In the event of an Event of Default, the non-defaulting party may, in its discretion, elect to terminate this Agreement upon seven (7) business days' written notice to the other party.

Any party's damages or entitlement to equitable relief on account of an Event of Default shall be determined by the Bankruptcy Court.

Section 15. Miscellaneous.

15.1 <u>Notices</u>. All notices and communications provided for pursuant to this Agreement shall be in writing and sent (i) by email and (ii) by hand, by facsimile or by Federal Express or other recognized overnight delivery service, as follows (with Merchant and Agent to receive all notices regardless of their origin):

If to the Agent: HILCO MERCHANT RESOURCES, LLC

5 Revere Drive, Suite 206 Northbrook, IL 60062 Attn: Joseph Malfitano Tel: (847) 504-3257

Fax: (847) 897-0868

Email: jmalfitano@hilcotrading.com

SB CAPITAL GROUP, LLC 1010 Northern Blvd, Suite 340 Great Neck, NY 11021

Attn: Robert Raskin Tel: (516) 829-2400 Fax: (516) 829-2404

Email: rraskin@sbcapitalgroup.com

TIGER CAPITAL GROUP, LLC 84 State Street, Suite 420 Boston, MA 02109 Attn: Steve Goldberger

Dan Kane

Tel: (617) 523-7002 Fax: (617) 523-3007

Email: sgoldberger@tigergroupllc.com

dkane@tigergroupllc.com

GORDON BROTHERS RETAIL

PARTNERS, LLC

101 Huntington Avenue, 10th Fl.

Boston, MA 02199

Attn: Michael Chartock Tel: (617) 210-7116 Fax: (617) 523-3007

Email: MChartock@gordonbrothers.com

GREAT AMERICAN GROUP, LLC

Nine Parkway North, Suite 300

Deerfield, IL 60015

Attn.: Mark P. Naughton Tel: (847) 444-1400 Fax: (847) 444-1401

Email: mnaughton@greatamerican.com

With a copy to: WEIL GOTSHAL & MANGES LLP

767 Fifth Avenue New York, NY 10153 Attn: Joseph Smolinsky Tel: (212) 310-8000 Fax: (212) 310-8007

Email: Joseph.Smolinsky@weil.com

If to the Merchant: BORDERS GROUP INC.

100 Phoenix Drive Ann Arbor, MI 48108 Attn: Matt Chosid Fax: (734) 477-1370

Email: mchosid1@bordersgroupinc.com

With a copy to: KASOWITZ, BENSON, TORRES

& FRIEDMAN LLP

1633 Broadway

New York, NY 10019

Attn: Andrew K. Glenn, Esq. Barry Rutcofsky, Esq.

Daniel A. Fliman, Esq.

Tel: (212) 506-1700 Fax: (212) 506-1800

Email: aglenn@kasowitz.com

brutcofsky@kasowitz.com dfliman@kasowitz.com

If to GECC: GE CAPITAL

Corporate Retail Finance 500 West Monroe Street

10th Floor

Chicago, IL 60661-3679 USA Attn: Kristina M. Miller Senior Vice President

Tel: (312) 463-2257

Fax: (312) 441-6817 Mob: (219) 680-0779

Email: KristinaMMiller@ge.com

www.gelending.com

With a copy to: GENERAL ELECTRIC CAPITAL

CORPORATION 201 Merritt 7

PO Box 5201

Norwalk, CT 06851

Attn: Borders/John Pistocchi

Fax: (203) 956-4002

If to GA: GA Capital

One Post Office Square

Suite 3765

Boston, MA 02109

Attention: David Storer, Director

Tel: 617 692-8303

Email: dstorer@greatamerican.com

With a copy to: Kevin J. Simard

Choate, Hall & Stewart LLP Two International Place Boston, MA 02110 Tel: 617 248-4086

Fax: 617 502-4086

Email: ksimard@choate.com

- 15.2 <u>Governing Law.</u> This Agreement shall be governed and construed in accordance with the laws of New York without regard to conflicts of laws principles thereof, except where governed by the Bankruptcy Code. Each of the parties hereto irrevocably and unconditionally submits, for itself and its properties, to the exclusive jurisdiction of the Bankruptcy Court, in any action or proceeding arising out of or relating to this Agreement.
- 15.3 <u>Entire Agreement</u>. This Agreement contains the entire agreement between the parties hereto with respect to the transactions contemplated hereby and supersedes and cancels all prior agreements, including, but not limited to, all proposals, letters of intent or representations, written or oral, with respect thereto.
- 15.4 <u>Amendments</u>. This Agreement may not be modified except in a written instrument executed by each of the parties hereto and with the prior written consent of GECC.
- 15.5 No Waiver. No consent or waiver by any party, express or implied, to or of any breach or default by the other in the performance of its obligations hereunder shall be deemed or construed to be a consent or waiver to or of any other breach or default in the performance by such other party of the same or any other obligation of such party. Failure on the part of any party to complain of any act or failure to act by the other party or to declare the other party in default, irrespective of how long such failure continues, shall not constitute a waiver by such party of its rights hereunder.
- 15.6 <u>Successors and Assigns</u>. This Agreement shall inure to the benefit of and be binding upon Agent and Merchant and their respective successors and assigns; provided, however, that this Agreement may not be assigned by Merchant or Agent to any party without the prior written consent of the other.
- 15.7 <u>Execution in Counterparts</u>. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute but one agreement. This Agreement shall be effective upon delivery of original signature pages or "pdf" or facsimile copies thereof executed by each of the parties.
- 15.8 <u>Section Headings</u>. The headings of sections of this Agreement are inserted for convenience only and shall not be considered for the purpose of determining the meaning or legal effect of any provisions hereof.
- 15.9 <u>FF&E</u>. With respect to furniture, fixtures and equipment owned by Merchant and located at the Stores (collectively, the "Agent Sale FF&E"), Agent shall sell the Agent Sale FF&E and shall retain all proceeds therefrom. In consideration thereof, Agent shall: (i) pay Merchant on the Payment Date ten million three hundred thousand dollars \$10,300,000 (the "Agent Sale FF&E Guarantee"); and (ii) pay the selling and marketing expenses determined by Agent to be reasonably necessary to sell the Agent Sale FF&E (which for purposes of the avoidance of doubt shall not include any occupancy or occupancy-related expenses associated with the Distribution Center and/or Merchant's home office, which occupancy and occupancy-related expenses shall be paid by Merchant). As of the Sale Termination Date, Agent may

abandon in place any unsold Agent Sale FF&E at the Stores in the manner set forth in Section 6.2 hereof.

Agent shall sell FF&E owned by Merchant located at the Distribution Centers (excluding the Carlisle, PA Distribution Center) and Merchant's corporate office (the "Corporate FF&E"). Agent shall be entitled to receive a commission equal to 20% of the net proceeds from the sale of Corporate FF&E (net of Sales Taxes and the expenses of disposing of the Corporate FF&E); provided however that Merchant shall be responsible for payment of expenses incurred in connection with the disposition of the Corporate FF&E in accordance with a budget to be mutually agreed upon between Merchant and Agent (in consultation with GA with copies to be provided to GECC). As of the Sale Termination Date, Agent may abandon in place any FF&E located at the Distribution Centers and any FF&E located in the Merchant's corporate office in a neat and orderly manner. All proceeds from the disposition of the Corporate FF&E shall be deposited in a segregated account designated solely for the deposit of the proceeds from the Corporate FF&E which shall be a Merchant's Designated Deposit Account.

- 15.10 Reporting. Agent shall furnish Merchant and GECC with weekly reports (including reports that comply with Merchant's current weekly cash reporting to its central office) reflecting the progress of the Sale, which shall specify the Proceeds (including proceeds from the sale of News Stand and Café/Candy Inventory) received to date and shall furnish Merchant and GECC with such other information regarding the Sale as Merchant reasonably requests. The Agent will maintain and provide to Merchant and GECC sales records to permit calculation of and compliance with any percentage of rent obligations under Store leases. During the course of the Sale, Merchant and GECC shall have the right to have representatives continually act as observers of the Sale in the Stores, so long as they do not interfere with the conduct of the Sale.
- 15.11 <u>Agent</u>. All references to "<u>Agent</u>" hereunder shall mean a joint venture composed of Hilco Merchant Resources, LLC, SB Capital Group, LLC, Gordon Brothers Retail Partners, LLC, Tiger Capital Group, LLC and Great American Group, LLC.

Section 16. Security Interest. In consideration of Agent's payment of the Guaranteed Amount Deposit, Expenses, Agent Sale FF&E Guarantee and the provision of services hereunder to Merchant, upon issuance of the Letter of Credit and effective as of the Payment Date, Merchant hereby grants to Agent (x) a valid and perfected first priority security interest in and lien (subject to the subordination provisions set forth herein below) upon (i) the Merchandise, (ii) Books in Storage, (iii) Additional Agent Merchandise and the proceeds thereof, (iv) Agent Sale FF&E and the proceeds realized from the disposition of the Agent Sale FF&E, (v) proceeds realized from the disposition of the Corporate FF&E up to the amount of the Agent's disposition commission related to Corporate FF&E as provided for in Section 15.9 and (vi) the Proceeds, to secure all obligations of Merchant to Agent hereunder and (y) to secure Merchant's obligations pursuant to Section 3.3(e) to repay any Over Payment Amount to the Agent, a superpriority administrative expense claim payable from, and a valid and perfected first priority security interests in and lien upon, each of the following, as defined in the APA: (i) Intellectual Property, (ii) the Kobo Interest, (iii) proceeds of Real Property Leases, (iv) Corporate FF&E (as defined herein), (v) Merchant's Additional Goods Recovery Amount (as defined herein), (vi) Merchant's

portion of proceeds related to Merchant Consignment Goods (as defined herein) and (vii) proceeds related to any the foregoing (the "Over Payment Collateral"); provided, however, that the security interest and administrative expense claims granted to Agent hereunder shall remain junior and subordinate in all respects to (a) Merchant's rights to receive payment of the Guaranteed Amount, Agent Sale FF&E Guarantee and, Expenses and any other undisputed amounts due from Agent to Merchant hereunder (collectively, the "Agent's Payment Obligations") and (b) the liens, security interests and claims of the GECC and the Lenders, to the to the extent of the unpaid portion of Agent's Payment Obligations. Upon the entry of the Approval Order and upon payment of the Guaranteed Amount Deposit and Agent Sale FF&E Guarantee pursuant to Section 3.3(a) hereof, and the issuance of the Letter of Credit, the security interests granted to the Agent hereunder shall be deemed properly perfected without the necessity of filing financing statements or other documentation. Upon the earlier occurrence of (a) date of the Final Inventory Report as reviewed, verified and reconciled by Merchant and Agent and payment of any Over Payment Amount, if any, (b) Agent's express written waiver of its rights to the Over Payment Amount or (c) entry by the Court of an Order finding that the Merchant satisfied its obligations to the Agent pursuant to Section 3.3(e) hereof, (the "Over Payment Collateral Release Date"), the Agent's liens on the Over Payment Collateral shall be deemed automatically released and the Agent will immediately disburse all amounts held in the Over Payment Escrow (as defined below) to the Merchant. Notwithstanding any provision in this Agreement to the contrary, during the period commencing on the Sale Commencement Date and after payment of the Guaranteed Amount Deposit and Agent Sale FF&E Guarantee and ending on the Over Payment Collateral Release Date (a) the Merchant shall not sell, assign or otherwise dispose of any item of Over Payment Collateral without Agent's consent, which consent will not be unreasonably withheld, (b) the proceeds of the sale of any Over Payment Collateral shall be placed in a segregated account with Agent (the "Over Payment Escrow") and Agent's liens shall attach to such proceeds in the same priority, validity and extent they encumbered such collateral, and (c) the Agent is authorized to hold all proceeds due to the Merchant with respect to the Recovery Amount, Merchant's Additional Goods Recovery Amount and Merchant's portion of proceeds related to Merchant Consignment Goods in the Over Payment Escrow.

Section 17. Lenders Rights. Any rights or remedies accorded to GECC or GA herein shall exist only so long as the DIP Facility has not been indefeasibly paid in full in cash.

[Signature Pages Follow]

07/13/2011 18:58 FAX 🙋 001/001

IN WITNESS WHEREOF, the Agent and Merchant hereby execute this Agreement by their duly authorized representatives as a sealed instrument as of the day and year first written above.

BORDERS GROUP INC.

On Behalf of Itself and the Companies Set Forth In Exhibit A hereto

By: Name: Holly Felder Etlin

Its: Senior Vice President - Restructuring

[Signature Page to Agency Agreement]

HILCO MERCHANT RESOURCES, LLC, GORDON BROTHERS RETAIL PARTNERS, LLC, SB CAPITAL GROUP, LLC, TIGER CAPITAL GROUP, LLC AND GREAT AMERICAN GROUP, LLC

By: HILCO MERCHANT RESOURCES, LLC

Its: Authorized Signatory

By: Name: Joseph A. Malfitano

Title: Vice President and Deputy General Counsel

[Signature Page to Agency Agreement]

CONSENTED AND AGREED TO AS IT RELATES TO SECTIONS 3.4, 16 AND 17 HEREOF, BY:

GENERAL ELECTRIC CAPITAL CORPORATION

By: Histing W. Willed Name KRISTINA M. MILLER

Title DULY AUTHORIZED SILVATORY

[Signature Page to Agency Agreement]

CONSENTED AND AGREED TO AS IT RELATES TO SECTIONS 16 AND 17 HEREOF, BY:

GA CAPITAL LLC, as Term Agent

By: Smul Olett

Name Danie 1 Platt

Title President and Portfolio Managen

Exhibit A

LIST OF AFFILIATED COMPANIES

Borders, Inc.

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
Stores							
1	BSS	Ann Arbor Downtown	612 East Liberty	Ann Arbor	MI	48104	39,876
14	BSS	The Corners	31150 Southfield Road	Birmingham	MI	48025	14,494
16	BSS	Castleton Corner	5612 Castelton Corner Lane	Indianapolis	IN	46250	26,734
19	BSS	Novi Town Center	43075 Crescent Boulevard	Novi	MI	48375	36,416
20	BSS	Oak Brook Court	1500 16Th Street	Oakbrook	IL	60521	29,725
22	BSS	Jay Scutti Plaza	Hyland Drive	Henrietta	NY	14623	29,772
28	BSS	La Place Fashion Centre	2101 Richmond Road	Beachwood	ОН	44122	19,883
30	BSS	Rosemont Shopping Center	1149 Lancaster Avenue	Bryn Mawr	PA	19010	24,610
39	BSS	Garden City Shopping Center	81 Hillside Road	Cranston	RI	02920	27,000
40	BSS	Sunrise Highway	5151 Sunrise Highway	Bohemia	NY	11716	19,809
41	BSS	Park City Center	940 Plaza Boulevard	Lancaster	PA	17601	17,000
43	BSS	Lutherville Station Shopping Center	170 W. Ridgely Road	Timonium	MD	21093	21,491
44	BSS	Airport Plaza Shopping Center	231 Airport Plaza	Farmingdale	NY	11735	25,000
45	BSS	Crossroads Center	5871 Leesburg Pike	Bailey's Crossroads	VA	22041	33,000
46	BSS	Springfield Square	1011 Baltimore Pike	Springfield	PA	19064	22,986
47	BSS	South Dixie Highway	9205 South Dixie Highway	Miami	FL	33156	17,850
55	BSS	West Farms Shopping Center	1600 South East Road	Farmington	CT	06032	34,180
61	BSS	Woodfield Village Green	1540 Golf Road	Schaumburg	IL	60173	30,000
62	BSS	Promenade Of Crocker Park	30121 Detroit Road	Westalke	ОН	44145	25,000
64	BSS	ABQ Uptown	2240 Q Street Ne	Albuquerque	NM	87110	22,750
66	BSS	Century Square Building	1501 Fourth Avenue	Seattle	WA	98101	25,355
72	BSS	Mission Viejo Freeway Center	25222 El Paseo	Mission Viejo	CA	92691	30,000
73	BSS	Westridge Court Shopping Center	336 South Route 59	Naperville	IL	60540	25,650
74	BSS	Northway Mall	1051 Northway Mall	Pittsburgh	PA	15237	30,036
76	BSS	Meyerland Plaza	570 Meyerland Plaza	Houston	TX	77096	28,508
78	BSS	Old Town Shopping Center	5500 Greenville Ave.	Dallas	TX	75206	40,061
79	BSS	Nesconset Highway	2130 Nesconset Highway	Stony Brook	NY	11790	24,955
80	BSS	Geoffrey Drive	101 Geoffrey Drive	Wilmington	DE	19713	38,729
85	BSS	Pentagon City	1201 Hayes Street	Pentagon City	VA	22202	25,038
86	BSS	Torrance Boulevard	3700 Torrance Blvd.	Torrance	CA	90503	35,978
89	BSS	Columbia Crossing	6151 Columbia Crossing Circle	Columbia	MD	21045	28,000
94	BSS	Commons Way	290 Commons Way	Bridgewater	NJ	08807	23,430
96	BSS	Ward Center	200 Ala Moana Blvd.	Honolulu	HI	96814	30,226
98	BSS	Varsity Theatre	456 University Avenue	Palo Alto	CA	94301	22,908
100	BSS	Cheektowaga, NY	2015 Walden Ave.	Buffalo	NY	14225	26,500
107	BSS	Boise Towne Square	350 N Milwaukee Street, Suite 1406	Boise	ID	83704	22,450
108	BSS	Norman Center Court	300 Norman Center Court	Norman	OK	73072	25,000
110	BSS	The Plaza At Sunset Hills	10990 Sunset Hills Plaza	St. Louis	MO	63127	30,109
112	BSS	Kamp Washington S/C	11054 Lee Highway	Fairfax	VA	22030	30,000
113	BSS	Olive Boulevard	11745 Olive Blvd.	Creve Coeur	MO	63141	27,500
114	BSS	Kirby Woods Shopping Center	6685 Poplar Ave.	Germantown	TN	38138	30,000
119	BSS	Brea Plaza	429 South Associated Road	Brea	CA	92821	27,450
120	BSS	School Street (Downtown Crossing)	10-24 School Street	Boston	MA	02108	40,218
123	BSS	Birch Street	13105 Birch Street	Omaha	NE	68164	30,000
125	BSS	Bangor Mall	116 Bangor Mall Blvd.	Bangor	ME	04401	25,881
126	BSS	Westfield Southcenter	633 Southcenter	Seattle	WA	98188	25,374
130	BSS	Rocky Ridge Town Center	2030 Douglas Blvd.	Roseville	CA	95661	28,300
133	BSS	Maine Mall	430 Gorham Rd.	South Portland	ME	04106	30,000
136	BSS	The Strip	6751 Strip Ave., NW	N. Canton	ОН	44720	30,000
137	BSS	Concord Square	4221 Concord Pike	Wilmington	DE	19803	28,800

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
138	BSS	Oak Point Plaza	4030 Commonwealth Avenue	Eau Claire	WI	54701	23,960
145	BSS	Huebner Oaks Center	11745 I H-10 West	San Antonio	TX	78230	27,596
147	BSS	Crossroads At Sunset	1445 W. Sunset Road	Henderson	NV	89014	25,750
152	BSS	Beaverton Mall North	2605 S. W. Cedar Hills Blvd.	Beaverton	OR	97005	29,716
155	BSS	Westfield Meriden	470 Lewis Avenue	Meriden	CT	06451	20,617
162	BSS	Quaker Crossing	3480 Amelia Drive	Orchard Park	NY	14127	22,411
163	BSS	Park Meadows Mall	8401 Park Meadows Center Drive	Littleton	CO	80124	29,982
164	BSS	Two Ledgewood Square	17200 Royalton Road	Strongsville	ОН	44136	27,300
166	BSS	Dodge Street	7201 Dodge Street	Omaha	NE	68114	25,000
167	BSS	Bridgeport Village Shopping Center	SE Bridgeport Rd & SW 72Nd Avenue	Tualatin	OR	97224	25,436
168	BSS	Grand Traverse Crossing	2612 Crossings Circle	Traverse City	MI	49684	20,000
169	BSS	Ravinia Plaza	15260 S. La Grange Road	Orland Park	IL	60462	27,370
170	BSS	Arrowhead Shopping Center	7320 West Bell	Glendale	AZ	85308	25,200
173	BSS	Rice Lake Square	101 Rice Lake Square	Wheaton	IL	60187	27,383
176	BSS	Highland Grove Shopping Center	10135 Indianapolis Blvd.	Highland	IN	46322	24,000
177	BSS	Meadowbrook Village	3000 Whiteford Road	York	PA	17402	25,000
178	BSS	Miller Road	4135 Miller Rd.	Flint	MI	48532	20,048
180	BSS	Woodward Avenue	34300 Woodward	Birmingham	MI	48009	32,487
182	BSS	Town Center Shopping Center	802 West Town Center Blvd.	Champaign	IL	61821	24,641
183	BSS	Best In The West	2190 N. Rainbow Blvd.	Las Vegas	NV	89108	25,000
184	BSS	Fair Oaks Boulevard	2339 Fair Oaks Boulevard	Sacramento	CA	95825	27,500
185	BSS	Edgewater Shopping Center	2080 California Avenue	Sand City	CA	93955	25,000
186	BSS	Alamo Quarry Market	255 E. Basse Rd., Suite 350	San Antonio	TX	78209	30,000
188	BSS	Village East Center	2235 Lancaster Dr. N.E.	Salem	OR	97305	25,125
190	BSS	Laguna Crossroads	7415 Laguna Blvd.	Elk Grove	CA	95758	22,000
191	BSS	Redmond Town Center	16549 N.E. 74Th Street	Redmond	WA	98052	25,535
193	BSS	Wrangleboro Road	2200 Wrangleboro Rd	Mays Landing	NJ	08330	20,000
194	BSS	Winchester Center	1122 S. Rochester Road	Rochester Hills	MI	48307	25,508
197	BSS	Randall Road	1660 S. Randall Road	Geneva	IL	60134	24,000
199	BSS	The Center At Deane Hill	202 Morrell Rd., Suite 100	Knoxville	TN	37919	25,000
201	BSS	Carl D. Silver Parkway	1220 Carl D. Silver Parkway	Fredericksburg	VA	22401	27,500
202	BSS	South Washington Street	1212 S. Washington Street	North Attleboro	MA	02760	24,297
208	BSS	Presidential Market Center	1929 Scenic Hwy.	Snellville	GA	30078	22,296
210	BSS	East Town Plaza Shopping Center	2173 Zeier Road	Madison	WI	53704	27,685
211	BSS	Davis Commons	500 First Street #1	Davis	CA	95616	20,000
212	BSS	The Shops At River Park	110 El Camino	Fresno	CA	93720	25,000
215	BSS	Chapel Hills Mall	1710 Briargate Blvd. #209	Colorado Springs	CO	80920	25,317
217	BSS	Brentwood Square	1519 S. Brentwood Blvd.	Brentwood	МО	63144	32,266
218	BSS	Crain Highway	3304-A Crain Highway	Waldorf	MD	20602	25,000
219	BSS	Main Street	162 E. Main St.	Mt. Kisco	NY	10549	22,586
220	BSS	Airport Square	801 Bethlehem Pike	N. Wales	PA	19454	27,500
225	BSS	Mission Valley West Mall	1072 Camino Del Rio North	San Diego	CA	92180	25,000
226	BSS	Howe Avenue	335 Howe Ave.	Cuyahoga Falls	ОН	44221	22,000
229	BSS	Springfield Commons	6701 Frontier Drive	Springfield	VA	22150	27,500
230	BSS	Windward Mall	45-056 Kamehameha Highway	Kaneohe	HI	96744	22,000
231	BSS	Village Of Merrick Park	Village Of Merrick Park	Coral Gables	FL	33146	24,667
232	BSS	Grand Central Mall	850 Grand Central Mall	Parkersburg	WV	26105	22,314
236	BSS	Canton Township	43435 Ford Road	Canton	MI	48187	24,011
237	BSS	The Shops At Valley Square	1565 Main St.	Warrington	PA	18976	23,000
246	BSS	Watters Creek	300 Watters Road	Allen	TX	75013	26,576
249	BSS	Arlington Highlands	4000 Arlington Highlands Blvd.	Arlington	TX	76018	23,058
250	BSS	The Shops At Riverwoods	4801 N. University Avenue	Provo	UT	84606	24,000

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
252	BSS	Tamarack Bay	8472 Tamarack Bay	Woodbury	MN	55125	24,560
253	BSS	Riverview Plaza	5533 Urbana Pike	Frederick	MD	21704	25,000
257	BSS	North Illinois	6601 N. Illinois	Fairview Heights	IL	62208	24,840
258	BSS	Stonestown Galleria	233 Winston Drive	San Francisco	CA	94132	32,448
262	BSS	Smoketown Stations	2904 Prince William Pkwy.	Woodbridge	VA	22192	24,510
270	BSS	Jericho Turnpike	425 Jericho Turnpike	Syosset	NY	11791	26,650
271	BSS	Deane Drive	199 Deane Drive	Rockford	IL	61108	24,560
276	BSS	Church Street	29 Church Street	Burlington	VT	05401	22,910
277	BSS	Eastgate Mall Crossing	4530/432 Eastgate Blvd.	Cincinnati	ОН	45245	24,314
281	BSS	Wynnewood Shopping Center	80 E. Wynnewood Ave.	Wynnewood	PA	19096	27,500
286	BSS	Uptown Solon Shopping Center	6025 Kruse Dr. Suite 159	Solon	ОН	44139	25,000
287	BSS	Oakway Center	5 Oakway Center	Eugene	OR	97401	25,000
289	BSS	Parkridge Center	11270 Bulloch Drive	Manassas	VA	20109	25,000
290	BSS	The Avenue East Cobb	4475 Roswell Rd	Marietta	GA	30062	24,882
291	BSS	Tyrone Square	6901 22Nd Avenue, North	St. Petersburg	FL	33710	25,200
292	BSS	Northridge Shopping Center	4000 East 53Rd Street	Davenport	IA	52807	25,000
293	BSS	Six Forks Road	8825 N. Six Forks Rd.	Raleigh	NC	27615	27,000
294	BSS	Northridge Fashion Center	9301 Tampa Avenue	Northridge	CA	91324	25,000
295	BSS	Tampa Avenue	9301 Tampa Avenue	Augusta	GA	30909	20,405
296	BSS	Redfield Promenade Shopping Cent	4995 S. Virginia Street	Reno	NV	89502	25,000
299	BSS	Warner Marketplace	6510 Canoga Avenue	Canoga Park	CA	91303	25,137
300	BSS	Winter Park Center	600 N. Orlando Avenue	Winter Park	FL	32789	25,000
327	BSS	Merrymeeting Plaza	147 Old Bath Road	Brunswick	ME	04011	22,204
334	BSS	Edwardsville Crossing	6601 Edwardsville Crossing Drive	Edwardsville	IL	62025	21,996
335	BSS	Sequoia Mall	3405 South Mooney Blvd.	Visalia	CA	93291	22,464
337	BSS	Great Lakes Crossing	3924 Baldwin Road	Auburn Hills	MI	48326	25,000
338	BSS	Thruway Shopping Center	252 S Stratford Rd.	Winston-Salem	NC	27103	25,146
340	BSS	Fort Eddy Plaza	76 Fort Eddy Road	Concord	NH	03301	31,889
344	BSS	Appalachee Parkway	1302 Appalachee Parkway	Tallahassee	FL	32301	25,065
346	BSS	Santa Rosa Town Center	2825 Santa Rosa Avenue	Santa Rosa	CA	95407	25,000
348	BSS	Oakland Mall	460 W. 14 Mile Road	Troy	MI	48083	20,539
349	BSS	Borders Plaza	21031 Triple Seven Road	Sterling	VA	20165	25,475
356	BSS	Roosevelt Ave.	525 F.D. Roosevelt Ave.	Hato Rey	PR	00918	34,101
361	BSS	Marketplace At Northglenn	241 W. 104Th Street	Northglenn	CO	80234	25,091
364	BSS	Square Drive	30 Square Drive	Victor	NY	14564	22,910
368	BSS	Howland Commons	3102 Niles-Courtland Rd. Se	Niles	ОН	44484	24,286
369	BSS	Haines Avenue	2130 N. Haines Ave.	Rapid City	SD	57701	20,000
370	BSS	Huntington Mall	120 Mall Road	Barboursville	WV	25504	19,782
371	BSS	Southport Plaza	7565 US 31 S, Suite A07	Greenwood	IN	46227	24,965
372	BSS	Center At Hagerstown Shopping Cei	17636 Garland Groh Blvd.	Hagerstown	MD	21740	23,000
373	BSS	Northridge Plaza	15350 W. 119Th Street	Olathe	KS	66062	24,555
376	BSS	Arbor Place Mall	6594 Douglas Blvd.	Douglasville	GA	30135	25,814
380	BSS	Paxton Town Centre	5125 Jamestown Road	Harrisburg	PA	17109	24,538
381	BSS	The Centre At River Oaks	3025 Kirby	Houston	TX	77098	31,447
382	BSS	Providence Place Mall	142 Providence Place	Providence	RI	02903	26,585
383	BSS	Midtown Place	650 Ponce De Leon	Atlanta	GA	30308	23,043
384	BSS	Milestone Commercial Center	20926 Frederick Road	Germantown	MD	20874	25,000
388	BSS	South Coast Plaza	3333 Bear Street	Costa Mesa	CA	92626	26,065
390	BSS	Lake Street	1144 Lake Street	Oak Park	IL	60301	25,142
391	BSS	Brentwood Place	330 Franklin Road	Brentwood	TN	37027	24,287
392	BSS	Park Place	5870 E. Broadway Blvd.	Tucson	AZ	85711	26,878
394	BSS	Valley Square Center	396 Plainfield Road	West Lebanon	NH	03784	22,015
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Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
397	BSS	Gurnee Town Center	6971 West Grand Avenue	Gurnee	IL	60031	24,878
401	BSS	Broadstone Plaza	2765 E. Bidwell Street	Folsom	CA	95630	24,977
405	BSS	North State Street Block 36	150 North State Street	Chicago	IL	60601	29,175
414	BSS	Chapel Hill	4601 West Freeway	Fort Worth	TX	76107	25,000
415	BSS	Flatiron Crossing Mall	1 West Flatiron Circle Village	Broomfield	CO	80021	25,772
417	BSS	Willows Shopping Center	3829 South Meridian	Puyallup	WA	98374	25,716
421	BSS	Waters Place	Water's Place Shopping Center	Pittsfield Township	MI	48108	28,500
434	BSS	Sandusky Mall	4314 Milan Road	Sandusky	ОН	44870	22,013
436	BSS	Gresham Station	687 NW 12Th Street	Gresham	OR	97030	25,000
439	BSS	Cambridge Galleria	100 Cambridgeside Place	Cambridge	MA	02141	23,083
440	BSS	Marketplace At Hilltop	1744 Laskin Road	Virginia Beach	VA	23451	25,453
441	BSS	St. Vrain Retail Centre	1101 South Hover Street	Longmont	CO	80501	24,906
442	BSS	Viewmont Mall	100 Viewmont Mall	Scranton	PA	18508	22,960
444	BSS	Southland Mall	23000 Eureka Road	Taylor	MI	48180	22,574
445	BSS	Independence Mall	101 Independence Mall Way	Kingston	MA	02364	22,625
446	BSS	The Shoppes At Brinton Lake	965 Baltimore Pike	Concord Twp	PA	19342	24,038
448	BSS	The Loop	90 Pleasant Valley Street	Methuen	MA	01844	25,750
449	BSS	Galleria Mall	5061 Westheimer Road	Houston	TX	77056	26,334
451	BSS	Westfield Shoppingtown Annapolis	1115 Annapolis Mall	Annapolis	MD	21401	30,487
452	BSS	Downtown Silver Spring	8518 Fenton Street	Silver Spring	MD	20910	25,072
453	BSS	Cannery Mall	777 NW 9Th	Corvallis	OR	97330	22,077
454	BSS	Colonial Promenade Beechwood	196 Alps Rd	Athens	GA	30606	20,908
461	BSS	The Village At Cambridge Crossing	4010 Dearborn Circle	Mount Laurel	NJ	08054	25,316
463	BSS	The River At Rancho Mirage	71800 Highway 111	Rancho Mirage	CA	92270	25,000
464	BSS	Summit Woods Crossing	1664 N.W. Chipman Road	Lee's Summit	МО	64081	25,623
466	BSS	Riverdale Crossing Shopping Center	Riverdale Crossing	Riverdale	NJ	07457	22,000
471	BSS	Crossgates Mall	1 Crossgates Mall Road	Albany	NY	12203	24,000
472	BSS	Dogwood Festival Market	100 Dogwood Blvd.	Flowood	MS	39232	23,116
473	BSS	El Camino Real	316 W. El Camino Real	Sunnyvale	CA	94087	26,022
476	BSS	Forum At Olympia Parkway	8340 Agora Pkwy	San Antonio	TX	78154	22,000
479	BSS	Interstate Shopping Center	235 Interstate Shopping Center	Ramsey	NJ	07446	24,300
484	BSS	Dolphin Mall	11401 N.W. 12Th Street	Miami	FL	33172	20,790
486	BSS	New Market Square	2441 North Maize Road, Suite 401	West Wichita	KS	67205	23,127
489	BSS	Monmouth Plaza	135 Highway 35	Eatontown	NJ	07724	24,455
495	BSS	Lagrange Crossing	1 North La Grange Road	Lagrange	IL	60525	21,000
496	BSS	The Mall At Stonecrest	8000 Mall Parkway, Suite 2460	Lithonia	GA	30038	19,921
500	BSS	Broadmoor Towne Center	2120 Southgate Road	Colorado Springs	СО	80906	24,990
513	BSS	Valley Mall Plaza	1700 East Washington Avenue	Union Gap	WA	98903	19,500
514	BSS	Champlain Centre North	60 Smithfield Blvd.	Plattsburgh	NY	12901	17,000
515	BSS	Salmon Run	21182 Salmon Run Loop West	Watertown	NY	13601	16,835
521	BSS	Plaza El Paseo	22372 El Paseo	Rancho Santa Margari	CA	92688	15,000
522	BSS	Colorado Mills	14500 West Colfax Avenue	Lakewood	СО	80401	21,163
524	BSS	Waterford Commons	915 Hartforoad Turnpike	Waterford	CT	06385	22,824
531	BSS	Riverdale Village	3577 River Rapids Drive NW	Coon Rapids	MN	55448	21,641
532	BSS	Northpointe Plaza	9980 Newport Road	Spokane	WA	99218	22,631
534	BSS	Canyon Pointe At Summerlin Centre	·	Las Vegas	NV	89135	22,095
537	BSS	Madonna Plaza	243 Madonna Road	San Luis Obispo	CA	93405	17,660
539	BSS	Governor's Square Mall	2801 Wilma Rudolph Blvd	Clarksville	TN	37040	19,978
544	BSS	Plaza Santa Fe	3513 Zafarano Drive	Santa Fe	NM	87507	15,407
547	BSS	Shoppes At Grand Prairie	5201 West War Memorial Drive, Suite 100	Peoria	IL	61615	21,000
551	BSS	Monte Vista Crossings	2831 Countryside Drive	Turlock	CA	95380	15,000
555	BSS	Coeur D'Alene	450 West Wilbur Avenue	Coeur D'Alene	ID	83815	15,086
555	200	Joseph Division		230di D740110	iD.	55015	10,000

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
557	BSS	Brighton Towne Square	8101 Movie Drive	Brighton	MI	48116	23,106
558	BSS	Stonecrest At Piper Glen	7836 Rea Road	Charlotte	NC	28277	20,960
560	BSS	Market Place West	2833 King Avenue West	Billings	MT	59102	20,000
567	BSS	Bayshore Mall	3300 Broadway	Eureka	CA	95501	21,322
568	BSS	Rockaway Townsquare Outparcel	Block 11001, Lot 7	Rockaway Township	NJ	07866	27,459
570	BSS	Mountain View Plaza	2395 North Highway 93	Kalispell	MT	59901	20,100
572	BSS	Cedarwood	1200 South Duff Avenue	Ames	IA	50010	20,000
573	BSS	Flemington Mall	325 Highway 202	Flemington	NJ	08822	23,384
580	BSS	Market Street	9595 Six Pines Drive	The Woodlands	TX	77380	25,853
581	BSS	Carson Valley Plaza	911 Topsy Lane	Carson City	NV	89705	17,016
582	BSS	Two Penn Plaza (Penn Station)	Two Penn Plaza	New York	NY	10019	23,761
583	BSS	Southside Plaza	3 Southside Drive	Clifton Park	NY	12065	15,127
585	BSS	North Towne Plaza	5901 Wyoming Blvd. NE	Albuquerque	NM	87109	22,514
586	BSS	Westfield Shoppingtown Santa Anita	400 S. Baldwin Avenue	Arcadia	CA	91007	24,000
589	BSS	El Paseo Simi	2910 Tapo Canyon Road	Simi Valley	CA	93063	20,027
590	BSS	Shops At The Pond	739 Donald J. Lynch Blvd.	Marlborough	MA	01752	21,063
591	BSS	Monadnock Marketplace	30 Ash Brook Road	Keene	NH	03431	17,400
592	BSS	Columbus Circle	10 Columbus Circle	New York	NY	10019	26,000
594	BSS	Riverhead Centre	1500 Old Country Road	Riverhead	NY	11901	21,498
597	BSS	The Shoppes At Atlas Park	80-16 Cooper Avenue, Suite 3-101	Glendale	NY	11385	23,406
598	BSS	The Pinnacle At Turkey Creek	11235 Parkside Drive	Knoxville	TN	37934	21,950
599	BSS	Plaza El Segundo	710 South Sepulveda Blvd	El Segundo	CA	90245	22,000
603	BSS	Town Square	6521 Las Vegas Blvd South	Las Vegas	NV	89119	22,130
606	BSS	Rosedale Center	866 Rosedale Center	Roseville	MN	55113	31,004
615	BSS	Louisville	3050 Bardstown Road	Louisville	KY	40205	10,000
616	BSS	Shelbyville Road Plaza	4600 Shelbyville Road	St. Matthews	KY	40207	26,302
620	BSS	South County - St. Louis	25 S. County Centerway	St. Louis	MO	63129	17,250
622	BSR	Plymouth Meeting Mall	1256 Plymouth Meeting Mall	Plymouth Meeting	PA	19462	4,614
623	BSR	Del Monte Shopping Center	222 Del Monte Center	Monterey	CA	93940	8,615
625	BSS	Kennedy Mall	555 John F. Kennedy Road	Dubuque	IA	52002	19,299
629	BSS	Mill Plain Plaza	811 S.E. 160th Avenue	Vancouver	WA	98683	18,240
631	BSS	Algonquin Commons	Randall Road & North County Line Road	Algonquin	IL	60102	19,200
640	BSR	Montgomery Mall	7107 Democracy Blvd	Bethesda	MD	20817	3,718
645	BSS	Victoria Gardens	12370 South Mainstreet	Rancho Cucamonga	CA	91739	21,097
647	BSS	Galleria At Crystal Run	1 North Galleria Drive	Middletown	NY	10941	19,121
649	BSR	Beaver Valley Mall	233 Beaver Valley Mall	Monaca	PA	15061	4,600
653	BSS	Shoppingtown At Franklin Park	5001 Monroe Street	Toledo	ОН	43623	21,883
654	BSS	Galleria At Pittsburgh Mills	133 Pittsburgh Mills Circle	Frazier Township	PA	15084	21,909
656	BSS	Riverside Plaza	3615 Riverside Plaza	Riverside	CA	92506	20,023
657	BSS	Crestview Hills Town Center	Dixie Hwy & I-275	Crestview Hills	KY	41017	20,000
661	BSS	Pearlridge Center	98-1025 Moanalua Road	Oahu	HI	96701	22,603
662	BSS	Warrenton Center	251 West Lee Highway	Warrenton	VA	20186	19,750
667	BSS	Northlake Mall	6801 Northlake Mall Drive	Charlotte	NC	28216	20,001
676	BSS	Superstition Springs Center	6555 East Southern Avenue	Mesa	AZ	85206	20,000
683	BSS	Everett Mall	Everett Mall Way	Everett	WA	98208	22,200
686	BSS	Baybrook Passage	19419 Gulf Freeway	Webster	TX	77598	22,103
688	BSR	Stonewood Mall	354 Stonewood Street	Downey	CA	90241	3,624
689	BSR	Chautauqua Mall S/C	360 Chautauqua Mall S/C	Lakewood	NY	14750	2,200
692	BSS	Nut Tree Village	1641 East Monte Vista Avenue	Vacaville	CA	95688	20,000
694	BSS	Lycoming Mall	300 Lycoming Mall Circle	Pennsdale	PA	17756	22,800
695	BSS	The Promenade At Westfield Capita	2415 4th Ave. West	Olympia	WA	98502	21,210
698	BSR	Woodbridge Center	298 Woodbridge Center	Woodbridge	NJ	07095	3,600

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
699	BSR	Memorial Mall	3347 Kohler Memorial Dr.	Sheboygan	WI	53081	2,720
719	BSR	The Empire	4001 W 41St Street	Sioux Falls	SD	57106	3,375
720	BSR	Swansea Mall	262 Swansea Mall Drive	Swansea	MA	02777	4,340
721	BSR	Lima Mall	2400 Elida Rd	Lima	ОН	45805	3,000
723	BSR	Northlake Mall	1000 Northlake Mall	Atlanta	GA	30345	7,434
724	BSR	Cross County Mall	700 East Broadway	Mattoon	IL	61938	2,670
725	BSR	Trumbull Shopping Park	Main Street	Trumbull	CT	06611	5,433
726	BSR	Westwood Mall	1796 W. Michigan Ave	Jackson	MI	49202	3,366
728	BSR	Forest Mall	835 W. Johnson Street	Fond Du Lac	WI	54935	3,500
729	BSR	Oxford Valley Mall	253 Oxford Valley Mall	Langhorne	PA	19047	4,843
730	BSR	Staten Island Mall	130 Staten Island Mall	Staten Island	NY	10314	6,122
731	BSR	Janesville S/C	2500 Milton Avenue	Janesville	WI	53545	2,837
732	BSR	South Park Mall	John Deere Expressway & 16Th St	Moline	IL	61265	4,798
733	BSR	Lakewood Center Mall	5221 Hazelbrook Avenue	Lakewood	CA	90712	3,750
734	BSR	Shenango Valley Mall	North Hermitage Rd	Hermitage	PA	16148	4,000
735	BSR	Peru Mall	3940 Route 251	Peru	IL	61354	3,388
737	BSR	Lebanon Valley Mall	22Nd & Cumberland Street	Lebanon	PA	17042	2,000
738	BSR	Westmoreland Mall	5256 Route 30	Greensburg	PA	15601	6,295
739	BSR	Royal Hawaiian Shopping Center	Royal Hawaiian Shopping Center	Honolulu	HI	96815	4,276
740	BSR	Lakeside Mall	14600 Lakekside Mall	Sterling Heights	MI	48078	5,420
741	BSR	Jefferson Mall	4801 Outerloop Road	Louisville	KY	40219	4,589
742	BSR	Ohio Valley Mall	Unit #310	St. Clairsville	ОН	43950	3,341
743	BSR	Temple Mall	3129 South 31St St.	Temple	TX	76502	3,174
750	Airport	Washington National Airport	Terminal B, Room 50A	Washington	DC	20001	2,516
751	Airport	Dulles Airport (Concourse B)	Midfield Terminal	Chantilly	VA	20151	2,270
752	Airport	Dulles Airport (Concourse C/D)	Commissary Building	Chantilly	VA	20151	1,187
753	Airport	Orlando International Airport	9331-D Airport Boulevard	Orlando	FL	32827	3,461
755	Airport	Houston International Airport - Term	3950 South Terminal Road	Houston	TX	77032	2,506
756	Airport	Sea-Tac International Airport	SeaTac Airport, Main Terminal	Seattle	WA	98158	3,417
757	Airport	Indianapolis International Airport	7800 Col. H. Weir Cook Memorial Drive	Indianapolis	IN	46241	818
758	Airport	Logan Int'l Airport - Term E	Logan International Airport	Boston	MA	02128	1,404
759	Airport	Philadelphia Int'l Airport B/C Connec		Philadelphia	PA	19153	1,044
760	Airport	Cincinnati International Airport	Concourse B Lod #B-014	Covington	KY	41048	1,423
761	Airport	Dulles Airport (Concourse C)	Commissary Building	Chantilly	VA	20151	625
762	Airport	Boston-Logan International Airport	Boston Logan Int'l Airport	East Boston	MA	02128	1,149
763	Airport	Baltimore/Washington Int'l Airport AE		Baltimore	MD	21090	1,050
764	Airport	Baltimore/Washington Int'l Airport AE	808 Barkwood Ct. Suites Q-W	Baltimore	MD	21090	1,042
765	Airport	Miami International Airport	Central Terminal	Miami	FL	33166	1,689
766	Airport	Phoenix Sky Harbor International Air	•	Phoenix	AZ	85034	1,429
767	Airport	Philadelphia Int'l Airport D/E Connec		Philadelphia	PA	19153	909
768	Airport	LaGuardia Airport	Central Terminal Building	New York	NY	11371	2,864
770	Airport	Detroit International Airport	Detroit Metropolitan Airport	Romulus	MI	48242	767
771	Airport	Detroit International Airport	Detroit Metropolitan Airport	Romulus	MI	48242	710
772	Airport	T.F. Green State Airport	2000 Post Rd	Providence	RI	02886	890
773	Airport	Dallas Fort Worth Int'l A/P	Terminal A	Dallas	TX	75261	911
774	Airport	Detroit Metro Airport	North Terminal	Romulus	MI	48197	710
775	Airport	Detroit Metro Airport	North Terminal	Romulus	MI	48197	1,431
776	Airport	JFK International A/P	Terminal 5	New York	NY	11430	1,815
777	Airport	Raleigh - Durham A/P	Terminal 2	Raleigh	NC	27623	1,225
790	BSR	Hickory Point Mall	U.S. Route 51 North	Decatur	IL 	62526	7,770
791	BSR	Quincy Mall	3382 Quincy Mall	Quincy	IL .	62301	2,440
792	BSR	Central Mall	3Rd Street & C Avenue	Lawton	OK	73501	2,352

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
793	BSR	The Shops At Mission Viejo	680 The Shops At Mission Viejo	Mission Viejo	CA	92691	4,450
794	BSR	Roseburg Valley Mall	1414 N.W. Garden Valley Blvd.	Roseburg	OR	97470	2,187
797	BSR	Country Club Mall	1262 Vocke Road	La Valle	MD	21502	3,524
798	BSR	Settler's Crossing	1500 White Mountain Highway	North Conway	NH	03860	3,925
801	BSS	Shoppes At Stroud	Stroud Mall	Stroud Township	PA	18360	22,314
802	BSS	Mansfield Crossing	280 School Street	Mansfield	MA	02048	22,129
804	BSS	Shadow Lake Towne Center	7775 Olson Drive	Papillion	NE	68046	21,830
806	BSR	North Hanover Mall	1155 Carlisle Street	Hanover	PA	17331	3,365
826	BSR	Dulles Town Center	21100 Dulles Town Ctr. Circle	Dulles	VA	20166	5,000
828	BSR	Pine Ridge Mall	4155 Yellowstone Hwy	Chubbuck	ID	83202	2,809
830	BSS	The Mall Of Louisiana	6401 Bluebonnet Boulevard	Baton Rouge	LA	70836	24,908
831	BSS	Westfield Plaza Bonita	303 Plaza West Bonita Road	National City	CA	91950	23,300
832	BSS	Pier Park	Us 98 & Powell Adams Road	Panama City Beach	FL	32413	23,276
834	BSS	Legacy Place	430 Legacy Place	Dedham	MA	02026	24,479
835	BSS	Hamilton Town Center	13901 Town Center Road	Noblesville	IN	46060	23,200
841	BSR	White Marsh Mall	8200 Perry Hall Blvd	Baltimore	MD	21236	3,791
842	BSR	Susquehanna Valley Mall	A-12 Susquehana Valley Mall	Selinsgrove	PA	17870	4,528
843	BSR	Colony Square Mall	3575 North Maple	Zanesville	ОН	43701	2,396
844	BSR	Clearview Mall	101 Clearview Circle	Butler	PA	16001	2,760
845	BSR	Du Bois Mall	Rt 255 & Shaffer Rd	Du Bois	PA	15801	3,000
846	BSR	Durango Mall	800 South Camino Del Rio	Durango	СО	81301	2,000
847	BSR	The Mall At Columbia	10300 Little Patuxent Pkwy	Columbia	MD	21044	2,974
849	BSR	Eastridge Mall	601 Wyoming Blvd.	Casper	WY	82609	3,274
858	BSR	Dover Mall	1365 North Dupont Highway	Dover	DE	19901	3,317
870	BSR	Rio West	1300 West I-40 Frontage	Gallup	NM	87301	6,770
888	BSR	Valle Vista Mall	2000 South Expressway 83	Harlingen	TX	78550	2,355
889	BSR	Southside Mall	Rd #2/Rt 23 Nys	Oneonta	NY	13820	2,625
891	BSR	Blue Ridge Mall	1800 Four Seasons Blvd.	Hendersonville	NC	28739	2,366
892	BSR	Green Acres Mall	1117 Green Acres Mall	Valley Stream	NY	11580	6,487
894	BSR	Green Tree Mall	717 East State Road	Clarksville	IN	47129	3,000
897	BSR	Charleston Town Center	2107 Charleston Town Center	Charleston	WV	25389	5,483
898	BSR	Oxmoor Center	7900 Shelbyville Road	Louisville	KY	40222	5,565
904	BSR	Washington Park Mall	3900 Price Road	Bartlesville	OK	74003	3,090
906	BSR	Crystal Mall	850 Hartford Turnpike	Waterford	СТ	06385	6,213
907	BSR	Westland Shopping Center	3500 West Warren	Westland	MI	48185	2,907
908	BSR	Wasilla Shopping Center	595 E Parks Hwy	Wasilla	AK	99654	3,202
911	BSR	Coddingtown Center	538 Coddingtown Reg. Ctr.	Santa Rosa	CA	95401	4,030
912	BSR	Auburn Mall	550 Center Street	Auburn	ME	04210	5,851
913	BSR	Gratiot Avenue	31946 Gratiot Avenue	Roseville	MI	48066	4,000
914	BSR	Town Center At Cobb	400 Ernest Barrett Pkwy-Ste263	Kennesaw	GA	30144	6,636
915	BSR	Western Village Shopping Center	6139 Glenway Avenue	Cincinnati	ОН	45211	4,950
917	BSR	Ka'ahumanu Center	275 Ka'ahumanu Center	Kahului, Maui	н	96732	9,390
918	BSR	Jefferson Square	3870 S. 6Th Street	Klamath Falls	OR	97603	4,200
919	BSR	Town Mall Of Westminster	400 North Center Street	Westminster	MD	21157	3,185
921	BSR	Central Mall	2259 South 9Th Street	Salina	KS	67402	3,387
922	BSR	Three Rivers Mall	1205 Three Rivers Drive	Kelso	WA	98626	2,800
923	BSR	1316 Washington St Hanover Com	1316 Washington Street	Hanover	MA	02339	4,000
924	BSR	Sunrise Mall	2370 N. Expressway	Brownsville	TX	78526	3,180
925	BSR	River Valley Mall	1635 River Valley Circle South	Lancaster	ОН	43130	2,483
926	BSR	Manhattan Town Center	100 Manhattan Town Center	Manhattan	KS	66502	5,066
927	BSR	Pinecrest Plaza	US 15-501 Hwy Dr & Morganton Rd	Southern Pines	NC	28387	2,600
928	BSR	Southgate Center	13667 Eureka Road	Southgate	MI	48192	8,000
		-		-			

Store List

Store #	Location Type	Name	Address	City	State	Zip	Selling Sq Ft
931	BSR	The Mall of Monroe fka Frenchtown	2121 N. Monroe Street	Monroe	MI	48161	2,291
932	BSR	Town Center Of Mililani	1249 Meheula Parkway	Milalani	HI	96789	2,752
933	BSR	Chicago Ridge Mall	Ridgeland & 95Th Street	Chicago	IL	60415	3,274
934	BSR	University Mall	155 Dorset Street	South Burlington	VT	05403	5,995
935	BSR	Westbrooke Village (Wb & More)	7311 Quivera Road	Shawnee	KS	66216	8,000
937	BSR	Fountain Square S/C (Wb& More)	302 E Bell Rd	Phoenix	AZ	85022	7,400
938	BSR	Shawnee Mall	4901 N. Kickapoo St.	Shawnee	OK	74801	3,003
939	BSR	Exton Square	208 Exton Square	Exton	PA	19341	4,800
944	BSR	Cascade Mall	345 Cascade Mall Drive	Burlington	WA	98233	2,808
945	BSR	Roosevelt Boulevard	2212 N. Roosevelt Blvd.	Key West	FL	33040	7,200
947	BSR	Fair Oaks Mall	2306 25Th Street	Columbus	IN	47201	2,813
949	BSR	Tuttle Crossing Mall	5043 Tuttle Crossing Blvd #270	Columbus	ОН	43017	5,769
954	BSR	Charleston Place	120 Market Street	Charleston	SC	29401	3,135
955	BSR	Twelve Oaks Mall	27500 Novi Road	Novi	MI	48377	5,114
956	BSR	Citrus Park Town Center	8021 Citrus Park Town Center	Tampa	FL	33625	5,417
957	BSR	Great Lakes Crossing	4230 Baldwin Road	Auburn Hills	MI	48326	5,051
958	BSR	Westfarms Mall	433 Westfarms Mall	West Hartford	CT	06032	4,583
959	BSR	Citicorp Center	500 West Madison	Chicago	IL	60661	3,704
960	BSR	Capitola Mall	1855 41St Avenue	Capitola	CA	95010	3,678
961	BSR	Honey Creek Square	3401 So. Us Hwy 41	Terre Haute	IN	47802	8,082
962	BSR	Silver City Galleria	2 Galleria Mall Drive	Taunton	MA	02780	4,316
963	BSR	Eastbrook Mall	Route 195	Willimantic	CT	06226	2,425
964	BSR	The Mall At Rockingham Park	99 Rockingham Park	Salem	NH	03079	4,144
966	BSR	St. Lawrence Center	St. Lawrence Centre	Massena	NY	13662	3,630
968	BSR	Tower City Center	230 W. Huron Road	Cleveland	ОН	44113	3,224
970	BSR	Swampscott Mall	970 Paradise Road	Swampscott	MA	01907	4,400
971	BSR	The Mall At Wellington Green	Mall At Wellington Green	Wellington	FL	33414	3,200
972	BSR	Hanford Mall	1675 West Lacey Boulevard	Hanford	CA	93230	2,500
973	BSR	Laurel Park Place/Coopersmiths	37560 West Six Mile Road	Livonia	MI	48152	4,337
974	BSR	Fair Oaks Mall	11713 Fair Oaks Mall	Fairfax	VA	22030	7,096
975	BSR	Salem Centre	480 Center St.	Salem	OR	97301	3,373
977	BSR	Springfield Mall	1200 Baltimore Pike @Sproul Rd	Springfield	PA	19064	6,684
981	BSR	Meadowood Mall	5178 Meadowood Mall Circle	Reno	NV	89502	7,885
983	BSR	Gulfview Square Mall	9409 Us Highway 19	Port Richey	FL	33568	3,207
984	BSR	New Towne Mall	400 Mill Ave., Se / Sp 723	New Philadelphia	OH	44663	2,585
986	BSR	Ashland Town Center	500 Winchester Ave.	Ashland	KY	41101	2,809
987	BSR	Rye Ridge S/C	106 South Ridge Street	Portchester	NY	10573	3,100
399					Aı	verage Sq Ft	17,110

EXHIBIT 2(b)

FORM OF APPROVAL ORDER

(TO BE MUTUALLY AGREED UPON)

Borders Group, Inc Exhibit 3.1(c)

Merchandise Threshold Schedule

Cost	Adjustment	Adjusted
Value	Points	Guaranty
415,000,000	0.14%	70.68%
413,000,000	0.14%	70.82%
411,000,000	0.14%	70.96%
409,000,000	0.14%	71.10%
407,000,000	0.14%	71.24%
405,000,000	0.14%	71.38%
403,000,000	0.12%	71.52%
401,000,000	0.12%	71.64%
399,000,000	0.12%	71.76%
397,000,000	0.12%	71.88%
395,000,000		72.00%
350,000,000		72.00%
348,000,000	0.14%	71.86%
346,000,000	0.14%	71.72%
344,000,000	0.14%	71.58%
342,000,000	0.14%	71.44%
340,000,000	0.14%	71.30%
338,000,000	0.17%	71.13%
336,000,000	0.17%	70.96%
334,000,000	0.17%	70.79%
332,000,000	0.17%	70.62%
330,000,000	0.17%	70.45%
328,000,000	0.20%	70.25%
326,000,000	0.20%	70.05%
324,000,000	0.20%	69.85%
322,000,000	0.20%	69.65%
320,000,000	0.20%	69.45%
318,000,000	0.23%	69.22%
316,000,000	0.23%	68.99%
314,000,000	0.23%	68.76%

Note(s):

^{1.} Adjustments between the increments shall be on a prorata basis.

^{2.} In the event that the Cost value of Merchandise is greather than \$415,000,000, each \$2,000,000 (or pro rata portion therof) increment shall decrease the Guaranty by .16%.

^{3.} In the event that the Cost value of Merchandise is less than \$314,000,000, each \$2,000,000 (or pro rata portion therof) increment shall decrease the Guaranty by .25%.

EXHIBIT 3.3(a)

(TO BE PROVIDED)

Exhibit 3.4

FORM OF AGENT LETTER OF CREDIT

[NAME OF ISSUING BANK]

[ADDRESS]

	K" #		
		Date:	, 2011
Irrevocable Standby Letter of Cred	dit Number:		
BENEFICIARIES:	BORDERS GROU 100 Phoenix Drive Ann Arbor, MI 481		
	GENERAL ELEC [[TRIC CAPITAL COR]]	PORATION.
,	Credit No.: Opener's R	eference No.:	
Gentlemen:			
BY ORDER OF: [AGENT'S	S NAME]		
We hereby open in your favor of for the account of	oollars ((the "Age oollars (ective immediately a h earlier date on whic etter of Credit shall be	available by available by available by available by at OUR by either or both of the	by your draft(s) at COUNTERS on beneficiaries shall
Draft(s) must be accompanied be the form attached hereto as Ext ended officer of General Electric Capital	nibit A signed by an o	officer of Borders Gro	signed statement in up, Inc. and/ or an
This Letter of Credit may be red from the Beneficiaries in the form	uced from time to time mattached as Exhibit	when accompanied by $\underline{\mathbf{B}}$.	y a signed statement
If a drawing is received by Business Day, and provided th	at c	or prior to 12:00 noon, forms to the terms and	Eastern Time, on a conditions hereof,

Ve	ery truly yours,
made toat	
Credit Operations, [ADDRESS OF L/C DE , mention our reference number	is Letter of Credit to the attention of our Letter of EPARTMENT OF ISSUING BANK] attention ras it appears above. Telephone inquiries can be
Credit will be duly honored if presented to the Expiry Date.	in compliance with the terms of this Letter of above mentioned drawee bank on or before the
Customs and Practices for Documentary Cred Commerce Publication No. 500.	in, this Letter of Credit is subject to the Uniform dits (1993 Revision), International Chamber of
Each draft must bear upon its face the clause, dated, 20[] of [NAME AND	"Drawn under Letter of Credit No, ADDRESS OF ISSUING BANK]."
Partial and/or multiple drawings are permitted.	
As used in this Letter of Credit, "Business Day" or a day on which banking institutions in	shall mean any day other than Saturday, Sunday are required or authorized to
nade to the Beneficiaries in immediately availab	
mmediately available funds on the same Busin	de to the Beneficiaries, as directed below, in ess Day. If however, a drawing is received by me, on a Business Day, and provided that such

Authorized official

EXHIBIT A

IRREVOCABLE S	TANDBY LETI	TER OF CREDIT NO	
	Re:	Drawing for Amounts Due	
	100 P	DERS GROUP, INC. Phoenix Drive Arbor, MI 48108	
	GEN	ERAL ELECTRIC CAPITA]]	AL CORPORATION
Ladies and Gentle	men:	·	
not defined herei undersigned, a d	n, shall have thuly authorized of SERAL FLECT	te meaning assigned to the	edit"). Capitalized terms used but em in the Letter of Credit. The JP, INC. and/or a duly authorized ATION, in their capacity as a hat:
(i)	the Guaranteed as Merchant, pu Agreement, dat	Amount or Expenses due by	ade a payment when due of or for y the Agent to Borders Group, Inc. is defined in that certain Agency, by and between Merchant on the
(ii)	The amount to	be drawn is \$	_ (the "Amount Owing").
(iii)	Payment is he Amount Owing hereof.	reby demanded in an amog and (b) the face amount o	unt equal to the lesser of (a) the f the Letter of Credit as of the date
(iv)	The Letter of Caccompanying		to the delivery of this letter and the
(v)	In accordance demanded is re	with the terms of the Let equested to be made by wire	tter of Credit, the payment hereby transfer to the following account:
	L Fur	rther Credit to: [Account Tit	le]

IN WITNESS WHERE day of, 20[].	OF, I have executed and delive	ered this certificate a	s of this
	BORDERS GRO	OUP, INC.	
	GENERAL CORPORATION	ELECTRIC	CAPITAI
	By: Name:		

EXHIBIT B

IRREVOCABLE STANDBY LETTI	ER OF CREDIT NO	•
Re:	Reduction of Face Amount	
100 Ph Ann A GENE	DERS GROUP, INC. noenix Drive Arbor, MI 48108 ERAL ELECTRIC CAPITAL CORPORATION]	
[Ĵ	
not defined herein, shall have the undersigned, duly authorized office CAPITAL CORPORATION, in the confirm to you that the face amount its original face amount to a new face.	(the "Letter of Credit"). Capitalized e meaning assigned to them in the Letter of ers of BORDERS GROUP, INC. and GENERA neir capacity as Beneficiaries of the Letter of the Letter of Credit Noshall be see amount of \$ executed and delivered this certificate as of the	AL ELECTRIC Credit hereby e reduced from
	BORDERS GROUP, INC.	
	By:	
	Title:	**************************************

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

	% Occupancy Comments																								also formed south	6% of sales for het rent					of sales for gross occupancy plus sales tax																				
ccupancy	above Base Per Diem % Oα																									IRUE 8% of					TRUE 8% of																				
88	Total P	4,453	1,428	2,214	3,313	2,428	1,322	3,290	3,210	2,517	2.158	2,866	3,972	2,609	3,372	2,753	2,940	2,238	2,395	2,150	3,893	1,708	2,644	2,413	3,229	1,46/	3,071	4,054	2,000	2,954	702	3,482	2,817	1,632	2.218	3,739	2,615	2,564	2,726	6,132	1,951	2,279	2,814	1,933	2,477	1,893	1,536	2,617	2,532	2,202	1,549
SBC	Licensee Fees								'								-															,								•	'										
	Dues & Li Subscrip.										.																																							. .	
Diem	Other D Taxes Su	57	10	64	20 2	-	2	36	88	- 0	0 55	2	120	33	30	38	2	2	52	47	20	- 6	30	185	243		- 10	105	06	6		38	1	39	46	104	99	29	22	13	11	3/	34	32	2	-	18	202	37	38	
Total	Equip. O Maint Ta	91	19	38	51	24	99	23	48	38	4 %	42	66	43	45	38	45	26	23	33	51	38	42	69	20	86 E	79	22	47	- 25	36	41	39	L 48	22	20	43	35	52	512	27	407	101	: 84	41	40	31	62	9	16 40	53
	Equip. Ec Leases M							6	22				9			15					-			c ·	2	' 0	٥	, 6	2 '			13			22																
	Eq Supplies Lea										.																																								,
		290	160	241	237	356	347	409	344	208	368	466	413	297	211	869	310	381	263	166	437	274	322	2/0	360	945	453	330	375	429	467	297	426	230	319	252	355	339	458	783	202	326	707 346	316	271	328	227	277	315	451	284
	rity Utilities	24	29	20	36	25	13	21	20	30	23 23	3 %	27	19	20	26	59	33	113	13	53	21	77 9	61	56	74 6	R7 s8	S 5	25	32	24	30	37	33	14	24	16	19	38	33	17	43	28 86	34	20	22	24	21	27	19	35
	ancy er Security	100	99	64	93	119	65	84	89	86	00	158	98	100	83	26	87	92	9.2	9.2	92	81	82	LOT	107	88	771	125	119	97	118	325	201	64	29	131	61	65	93	227	113	194	110	170	79	87	99	80	81	74	74
	ir & Occupancy nt Other	94	18	49	47	33	42	27	27	40	43	39	105	50	37	82	32	22	56	29	110	32	48	34	41	09	- 6	55	63	83	41	47	09	49	43	96	43	36	29	109	22	16	44	49	43	45	40	38	59	50	39
Buildir	Repair & Ice Maint	24	80	9	20	30	11	19	15	13	20	14	35	49	10	26	27	14	35	14	17	14	1/	16	33	14	1/	37	16	13	16	13	15	14	17	49	15	39	15	26	17	14	7.7	17	38	23	13	15	14	11	12
	ate i Insurance	322	26	212	103	199		259	395	305	35	563	296	556	378	307	781	205	152	529	320	127	158	356	518	180	\$.	23/	900	214		318	225	- 02	37	355	120	508	122	752	217	210	117	347	128	25	243	397	127	/+_	59
	Real Estate ce Taxes			171 2				176 2					53 2			161 3									241 6					50 2		- 3	- 2			223 3					. 7	7 - 050			218 1						
	s Area Maintenance																												·			12									35										
Base	(% Rent is addt'l)	2,853	902	1,347	2,44	1,56	78	2,197	1,960	1,42	124	1,35(2,723	1,542	2,55	1,265	1,50	1,19	1,34	1,20	2,656	98	7.7.1	6/L'L	1,45	% Kent	2,147	2,87	1 429	1,959	% Ren	2,36	1,81	95	1.290	2,455	1,60	1,47	1,74	3,53	1,325	1,31	1.76	1,703	1,63	1,190	82	1,024	1,63	1,004	94
	Store #	-	44	9 0	20	22	28	30	39	40	4 4	3 4	42	46	47	22	61	62	28	99	72	73	4/	9/	8/ 1/8	2 8	08	£ 8	8 8	8 8	96	86	100	108	110	112	113	114	119	120	123	125	130	133	136	137	138	145	147	155	162

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

																																					utilities and sales tax														
% Occupancy Component above Base Per Diem % Occupancy Comments																																					TRUE 6% of sales for gross occupancy plus utilities and sales tax														
Total	3,559	2,404	2,406	2,793	2,080	2,598	1,752	2,483	2,096	006,1	3.820	2,020	1,978	2,864	2,225	3,156	1,747	1,705	2,426	2,273	2,054	2,038	1,940	2,160	2,589	210,1	2,654	2,741	1,719	3,272	1,901	2,507	2,635	1.870	3.116	2,162	920	1,458	2,055	2,030	2,211	1,690	2,487	1,755	2,240	4,490	3.820	2,245	2,310	1,525	000
SBC Licensee Fees																					-	•											•											•							1
Dues & Lic Subscrip.	١.									.		.																																							
Other Du Taxes Sut	48	2	28	48	23	8	20	-	34	24.	73	5 -	38	43	99	256	35	48	20	80	24	-	61	110	2	41	99	81	40	72	58	1	21	- 6	1 -		16	113	40	- 5	143	10	2	7	-	181	2 04		29	-	
	109	29	52	100	24	48	48	72	47	00	65	8 8	26	47	22	73	42	41	11	82	29	41	37	53	40	49	: %	20	37	45	100	31	51	31	33 3	51	22	56	41	40	120	45	33	59	31	72	£ 29	37	39	36	
Equip.		4								.				12	11				2							' (c	, '		7		14			.					5								.				
Equip. Leases																																																			
Supplies																																																			
Utilities	391	348	233	292	271	295	365	373	281	326	407	988	307	82	368	233	233	293	294	415	234	243	258	238	379	327	434	448	243	378	408	436	401	254	436	453	329	264	369	379	323	192	325	268	436	488	745	227	469	314	
Security	20	16	18	23	19	23	19	16	3 53	17	- 00	67	22	59	56	26	21	56	18	33	17	24	14	8	78	48	16	49	25	17	30	23	18	52	23 2	78	18	23	25	16	27 72	12	16	23	23	25	27	16	22	13	
Occupancy Other	29	73	113	78	64	82	09	65	99	9 64	184	104	86	102	131	91	82	62	132	7.1	62	87	63	06	70	87	69	105	65	73	78	29	79	63	29	88	101	89	99	63	54	56	125	73	67	225	2 88	131	29	62	
Building Repair & O Maint	48	37	41	40	22	80	63	47	23	60 ye	98	20	41	52	92	88	47	43	80	65	29	28	29	105	36	27	45	289	26	42	20	20	54	30	20	49	31	49	86	26	34	23	78	49	20	52	31	99	41	24	
Bi Re Insurance	15	15	15	14	11	12	17	36	13	± ÷	- 6	5 4	20	15	14	20	24	23	14	26	22	14	28	14	13	15	29	21	14	45	14	55	15	12	55	12		12	13	13	13	13	14	14	40	18	38	14	15	14	
		229	320	314	243	677	199	330	305	- 080	699	363	86	204	146	384	108	177	45	215	194	466	130	144	159	219	112	91	109	237	174	197	221	137	324	145		82	120	95	804	161	409	117	146	592	197	322	184	114	
ion a Real Estate ance Taxes		175		294	208	141	71	198	148	329	8 "	14	116	211	28	244	132	103	344	162	122		26	14	226	4 0	312	294	228	121	89		93	53	89	227		91	80	240	171	107		20	126	586	116	,	163	52	
Common tis Area () Maintenance					1,131		890	1,346		1,004						1,741					1,290					1 2 1 9			895							1,108		731	1,198					1,126				1,432	280	894	
Base Rent (% Rent is addf1)	2,	1,	1,	1,	1,	-		ή,	. J	-	- 6	4	1	2,	1,	1,	1,		1,	1,	1,	Ļ,	1,	1,	- [+	- 12	-		2,		1,	÷ (- 1		+	4 %		1,	-	- "	1	1,	1,	1,	2,	- 1	4	1,		,
Store #	163	164	166	167	168	169	170	173	176	178	180	182	183	184	185	186	188	190	191	193	194	197	199	201	202	210	211	212	215	217	218	219	220	226	229	230	231	232	236	237	240	250	252	253	257	258	202	27.1	276	27.7	

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

% Occupancy Component above Base	Per Diem % Occupancy Comments																																																			Ī
		2,035	1,941	3,028	2,455	2,342	1,984	2,862	1,690	2,203	2,863	2,372	1,742	1,8/4	2,690	2,242	2.337	2,750	2,182	1,747	2,686	6,988	1,841	2,307	1,985	2,017	2,338	2,047	1,776	1.927	2.518	3,822	3,525	2,495	2,229	4,308	1,917	3,051	2,106	2,259	2,195	4,479	2,640	2,236	1,923	2,749	1.438	2,429	2,323	1,714	2,121	2,029
SBC Licensee	Fees											•																					1										•			-			+	•		-
Dues &																																					.															
je je	H	2 5	39	123	20	2	23	82	42	40	62	24	38	- 5	30	34	5 -	34	33	28	09	1,786	54	0	+	-	388	28	29	108	0	287	က	509	35	62	- 5	45	-	9	38	4	198	34	19	20	- 34	- 6	84	34	36	48
Equip.		26	09	22	41	34	44	48	38	42	43	73	5. 28	37	42	41	. 85	25	61	16	92	70	38	46	90	41	22	38	74	8 8	31	43	28	25	38	108	38	40	09	89	23	119	43	32	32	93 99	S 48	39	52	27	43	89
Equip.			, Q	00						7		-		. 41	2 6						2	27		2	15	2			9						9		.				80								2			
	Supplies Lea																																				
	H	375	192	344	390	240	246	347	275	251	365	450	299	380	325	286	351	484	387	198	226	1,135	193	337	310	201	202	206	181	238	361	239	453	315	329	512	67.6	511	360	263	364	298	332	303	232	423	191	409	230	192	433	215
	ity Utilities	16	23	19	78	56	20	19	20	21	15	24	19	23 23		1 %	61	38	25	32				59	14	12	25	21	25	27	34 5	27	59	18	24	17	14	23	40	21	32	33	23	24	23	52	2 00	14	21	25	25	21
	Security	67	72	90	601	153	61	26	62	93	73	85	61	73	143	72	3. 65	93	82	54	70	220	52	09	93	88	09	09	69	26	20	96	169	83	46	110	7.1	113	84	70	83	145	62	99	117	7.1	1 00	121	7.1	56	149	85
Occupancy	- 11																																																34			
Building Repair &	Maint																																																			
	Insurance	14	41	4 4	14	14	25	14		14				12	14	26	17	14	37	12	14		14	47	37	11	27	26	18	1 14	14	38	18	13	14	15	14	1	12	14					31		37	13	14	21	13	12
Real Estate	Taxes	244	135	290	338	373	105	313	66	153	379	162	106	370	346	181	206	160	194		294		257	149	93	206	99	171	198	33	131	532		200	220	202	330	298	269	207	159	699	432	196	159	208	96	189	139	156	133	425
Common		98	119	285	48	0	40	238	92	111	153	153	132	187	18	210	25 25	; '	113	329	166	827	111	118	155		171	107	88	116	2 2	244		140	78	1,139	\$57 02	225	61	151	82	230	121	189	115	250	107	145	103	43	4	106
Base Rent (% Rent is		1,185	1,243	1,130	1,396	1,418	1,368	1,621	1,027	1,446	1,701	1,368	991	987	1692	1.314	1.436	1,806	1,205	1,009	1,711	2,827	1,078	1,485	1,176	1,387	1,292	1,356	1,050	1.241	1.767	2,199	2,718	1,423	1,346	2,056	1,042	1,735	1,185	1,433	1,282	2,852	1,344	1,333	1,110	066,1	778	1,450	1,571	1,143	1,222	892
	4.	286	287	200	291	292	293	294	295	296	299	300	327	334	337	338	340	344	346	348	349	356	361	364	368	369	370	371	372	376	380	381	382	383	384	388	391	392	394	397	401	405	414	415	417	421	436	439	440	441	442	444

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

% Occupancy Component above Base Per Diem % Occupancy Comments																																																	
Total	2,231	1,923	2,659	2,886	3,626	2,978	1,597	2007	2,414	1,833	2,163	2,339	1,826	3,043	3.156	2,483	1,749	2,466	2,419	1,520	1,998	1,181	1,506	1.379	2,311	2,201	1,757	1,123	1,762	1,548	1,224	1,397	1,180	666	1,900	1,562	1,948	3,231	1,310	1,724	2,380	1.422	6,172	1,410	1,646	3,343	2,045	2,126	8,033
SBC Licensee Fees				•														,				•	'																										
Dues & L Subscrip.	١.													
Other D Taxes Su	-	-	-	231	45	81	30	S &	43	30	80	1	132	194	00	34	16	6	-	123	-	14	0	24	. 89	30	2	19	27	43	13	-	38	22	38	28	69	80	26	- 0	9 201	15	216	0	34	44	44	- 2	302
Equip. C	31	20	51	53	113	47	77	2 2	45	38	45	116	41	73	5 8	22	47	48	29	46	31	37	Z (Z	8 8	88	38	31	24	*	52	45	32	39	51	% %	8 %	53	51	41	25	88 12	15 45	162	47	46	69	44	65	59 4
Equip. Eq Leases M						2	n	.	2				' 4	0 '	. .					13				.	-				9	٠,	-		89			#	6			4		. .	9			8	8	' 10	, '
Eq Supplies Lea	١.													
	92	356	306	335	292	445	1/1	446	519	302	518	446	265	090	478	280	245	423	256	223	198	191	705	247	237	425	237	161	301	291	208	227	247	163	342	172	274	466	176	196	438	326	610	197	241	473	388	23/	1,282
ity Utilities	28	19	16	53	36	117	13	28	19	19	32	28	22	02 96	42	37	15	59	က	19	23	13	18	32 30	56	24	14	21	20	24	14	13	16	21	77	13	18	23	19	12	30	15	45	15	27	26	17	15 06	25
icy Security	69	64	87	63	150	601	24	7.1	58	09	92	56	76	58	81	61	62	73	71	58	50	99	/9	57	92	88	20	84	82	75	62	63	54	54	56	63	103	92	99	801	77	95	111	55	77	103	80	60 es	334
Occupancy	25																																														57		
Building Repair & Maint	13								14				13				25															12				: 1:							13 14					12	
Insurance																																																	
Real Estate Taxes	66	229	307	539		193	ELL FOR	299	426	193	177	74	26	314	370	516	340															275							119	312	240	. 69	22			562			1,042
Common Area Maintenance	352	171	230		539	439	105	1. 156	201	107	82	320	92	118	2 8	202	112	204	171	145	132	103	1/8	\$ 6	172	126	172	29	125	107	22 28	139	46	42	103 as	82	201	181	114	, 65	130	101		104	129	331	148	130	1,084
Base Rent (% Rent is addf1)	1,177	949	1,607	1,563	2,074	1,426	1,024	1066	1,042	1,050	1,179	1,250	1,062	0,045	1,989	1,207	856	1,376	1,172	763	1,284	609	72 (82	7.66	1,291	1,291	998	586	982	846	745	601	602	558	1,065	952	1,079	1,961	714	994	1,330	713	4,500	837	926	1,643	1,071	1,313	3,830
Store #	445	446	448	449	451	452	453	464	463	464	466	471	472	47.5	479	484	486	489	495	496	200	513	514	521	522	524	531	532	534	537	544	547	551	555	557	260	292	268	220	572	573	281	582	583	585	586	589	590	592

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

																																														Ì		Î			
	% Occupancy Component above Base Per Diem % Occupancy Comments									TRUE 10% of sales for gross occupancy plus utilities					IRUE Base rent plus 10% of sales for net rent over breakpoint of \$1,113,973		TRUE 10% of sales for aross occupancy plus utilities										TRUE 7% of sales for cross occupancy with \$118,400 floor plus utilities					TRUE 8% of sales for gross occupancy plus utilities	TBILE 7% of sales for mose accumance with \$72 800 floor nlies utilities	%9					TRUE 1/0% of sales for cross occupants plus consumables							TRUE Base rent plus 6% of sales over breakpoint of \$1,101,100 TRUE Base rent nlus 6% of sales over breakmoint of \$786 666			TRUE 6% of sales for gross occupancy plus utilities		TRUE 9% of sales for gross occupancy plus utilities
ı		2,404	3,515	1,813	3,406	2,034	, / 1 / 654	2.343	1.974				1,754		504 IK	1 890	\perp	\perp	1,292	1,863	1,838	2,836	1,605	1,800	1,669	2.454	\perp		1,928	1,687			362 270 TR	ľ	57 TR				5 8 E	Ĺ				Ш	369 TR		Ľ				76 TR
-	Total	- 2	- 69	-		- 2							-					-	-	-	-	- 2	-			- 2			-	- 1	- 1																+	-	-		
	SBC Licensee Fees																																						.												
E	Dues & Subscrip.																																																		
Total - Per Dier	Other		2	64	45	74	7	57	45	0	19	1	25	- ;	11	60	4	. 2	1	43	61	ľ	106	46	26	235	7	ľ	47		44		-	0		27	' '	2	ο -	- 43	2 '	2		7	-			ľ	4	6	
Ţ	Equip. Maint	31	43	47	23	46	# #	28	2 62	7	19	31	40	56	·	S 15	01	71	47	92	41	20	29	38	£ 8	98 62	, ∞	80	26	54	41	9	, 9	13	9	9	9	20	o u	, É	9	6	9	6	9 2	7	0 0	7	6	10	20
	Equip. Leases		9			0	' o	0 41					٠		' 4	0 '			,		٠		8	7	2			6	٠				.						. .			-								3	
	Supplies	١.										
	Utilities	493	520	335	360	366	95/	203	271	105	104	388	224	199	133	442	28	349	104	410	330	160	223	239	216	270	62	29	452	339	228	62	17	96	36	123	46	76	3 3	118 2	135	21	49	93	28 65	37	96	74	23	41	36
			22	25	28	24	30	21 22	32	2	2	19	17	36	' 80	34	5 '	18	17	22	20	31	13	14	16	16 10	: '		30	32	15		. 6	-	-	1		. ,		, 01				2	0 +	1	4 -		1	1	
	ancy er Security	Ш	104	64	7.1	66	710	65	53	25	12	61	65	61	23	83	26	76	29	70	49	98	7.1	96	44	69	6	17	06	72	88	12	26	26	10	53	11	09	2 0	٦ د	16	12	10	39	49	19	27	142	24	13	16
	g Occupancy Other	43	39	23	75	56	30	25	38	1 1	13	27	31	33	10	32	5 5	57	47	52	25	37	49	49	52	40	4	10	45	17	55	6	4 11	2	4	2	4 6	19	o en		21	7	10	10	9 9	9 %	22	8	7	12	4
	Building Repair & Maint	12	13	12	12	12	17	15	10			36	10	10	, 6	13		12								55			11	13	11		ا ي						.	.						.					
	e Insurance															- 99		ľ															15				9 1	٩	. .							19	n	0			
	Real Estate Taxes						210		228			106	304		100L					74	7	. 153			311				290								,	135							+			130			
	Common Area Maintenance	172	426	98	207	108	210	180	292			109	142			255	1	356	49	147					174			ľ	151	35	280		75				16	216							. 27	76	‡ '	353			
	Base Rent (% Rent is addf'l)	11	2,238	966	2,291	1,186	1,030	1.644	975	% Rent	357	260	968	683	1 006	CDO'1	% Rent	1,042	751	923	1,226	2,328	846	952	742	1.390	352	% Rent	786	1,063	838	% Rent	178	% Rent	% Rent	% Rent	127	153	% Rent	% Pant	% Rent	298	% Rent	334	253	197	% Rent	824	% Rent	283	% Rent
	Store #	594	282	298	299	603	900	616	620	622	623	625	629	631	640	040	649	653	654	929	657	661	662	299	9/9	989	688	689	692	694	695	869	699	720	721	723	724	725	728	720	730	731	732	733	734	735	738	739	740	741	742

7/13/2011

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

Professional part														-		
1	Base Rent (% Rent i addf'l)	Common Area Maintenance	Real Estate Taxes						Equip. Leases	Equip. Maint			SBC censee Fees		Occupancy Component Ibove Base Per Diem	% Occupancy Comments
1	2	- 89			16	11		١.		6	19	١.		367	TRUE	Base rent plus 10% of sales over breakpoint of \$900,000 plus \$0.76 psf in additional fees, no mall HVAC charges
1	7				18	24				89	16			952		
No. 1	5	- 68			17	29				9	80			711	TRUE	14% of sales for gross occupancy with \$198,000 floor plus utilities
1. 1. 1. 1. 1. 1. 1. 1.	2	- 86			18	21		- 00		10	2			397	TRUE	9% of sales for gross occupancy with \$100,000 floor plus utilities
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	1,1				15	7.1		82		9	10			1,304		
COMM 1 1 6 1	6				17	49				7	32			1,171		
WOMEN 1 1 2 2 2 2 2 2 2 2 2 3 3 3 3 3 3 4 3 4 3 4 4 3 4 4 4 4 3 4 <td>1,4</td> <td>- 28</td> <td></td> <td></td> <td>15</td> <td>62</td> <td></td> <td></td> <td></td> <td>10</td> <td>7</td> <td></td> <td></td> <td>1,628</td> <td></td> <td></td>	1,4	- 28			15	62				10	7			1,628		
100 100	(C)				4	8		34 -		2	7			460	TRUE	Base rent plus 12% of sales over annual break point of \$1,041,667; CAM is 3% of sales
Color Colo	4				89	37		49		5	3			641	TRUE	Base rent plus 12% of sales over annual break point of \$1,255,900
No. No.	9				-	24				12				780		
1	4				16	9		- 44		9	16			294	TRUE	12% of sales for gross occupancy with \$150,000 floor plus utilities
No. No.	6					21				, 1				354	TRIF	8%, of sales for cross occupancy with \$00 000 floor rules utilities
No. No.	ų į	Ì			, ,	1.7	ľ			: "	,			5 6	1	O/O of sales for gross occupants with each occurred place dumines
1	n				4	,		- /0		g	-			/8/	IKUE	10% ot sales for net rent with \$194, 641 floor
61 61<	2			,	9	27	,	31	•	80	4	,	•	376	TRUE	Base rent plus 10% of sales between \$1.125-1.5M, 12% of sales >\$1.5M and promotions fees at 0.5% of sales w
1. 1. 1. 1. 1. 1. 1. 1.	-				2	2	1			2	9			244		
1. 1. 1. 1. 1. 1. 1. 1.	Ś	- 68			27	34		- 02		7	9		٠	292	TRUE	12% of sales for gross occupancy with \$197,950 floor
45 45<	9				6	ĸ				ĸ	9			742		
14.5 1.	1					, ,				, ,	,			1 1		
14 1 1 1 1 1 1 1 1 1	9				0	67		90		,				007		
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1. 1. 1. 1. 1. 1. 1. 1.	2	83			2	7		- 83		9	7			416	TRUE	10% of sales for gross occupancy with \$95,000 floor
1	2	83 -			7	2		36		6	9			421		
19 19 19 19 19 19 19 19	2				7	7			٠	9	4			329	TRUE	14% of sales for gross occupancy with \$79,560 floor plus utilities
1. 1. 1. 1. 1. 1. 1. 1.	ı ico	9			. 2	21				13	. 4			521	TRUE	Base rent blus 10%-15% of sales Persent Rent:
4. 5. 6. 17. 31 6. 7. 6. 7. 6. 7. 6. 7. 6. 6. 7. 6. 7.	79				N			₹,		2	4		1	76	Z Z Z	Category 1: 10% angaines, investagenes, inactories and paperheack books; Display Fature Allowance, Category 1: 10% angaines, investagenes, inactories and paperheack books; Display Fature Allowances and Special Purchase Allowances and Special Purchase Allowances and Special Purchase Allowances and Display Allowances and Special Purchase Allowances paid to the assignee for the premises BIP= \$1,246,227 and 10% and
31 4 6 4 6 6 4 6 6 6 6 6 6 6 6 6 7 6 6 7 6 6 7 6 6 7 6 6 7 6 6 7 6 6 7 6 6 7 7 6 6 7 7 6 7 7 6 7 7 6 7 7 6 7 7 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 9 7 9 7 9 9 7 9 9 9 9 9 9 9	7.				2	9		31 -		2				908		III Categoly I U. Categoly II. D/T = 4002,020
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18 19 19 19 19 19 19 19	7				11	11		-		9				330	IKUE	6% of sales for gross occupancy with \$80,000 floor plus utilities
2 1 4 6 6 67 7 7 10 7 10 7 10 7 10 7 10 7 10	_		8	2	00	15		45	•	9	12		•	311	TRUE	Base rent plus 7% of sales for net rent over breakpoint of \$806,400
4. 4. 5 4. 6 6 6 6 6 7 86 14 14 14 15 48 6 6 6 6 6 6 7 6 7	% R				6	14		- 28		7	10			131	TRUE	10% of sales for gross occupancy plus consumables
78 17 1 8 39 - 61 - 12 2 - 562 - 562 - - 14 96 - - 14 9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 - 9 9 - 9 9 - 9 9 1 1 1 1 1 1 9 <	% R				7	2				8	9			28	TRUE	8% of sales for gross occupancy plus utilities
28 20 -	co			-	80	39			٠	12	2			545		
146 408 12 34 75 28 382 3. 3. 3. 3. 3. 3. 3. 3	2				3	23		- 69		9		,		397	TRUE	Base rent plus 5% of sales over breakpoint of \$1,250,000
231 577 12 61 63 28 387 - 64 3 64 3 56 - 6 2623 - 6 1,818 - <td>6</td> <td></td> <td></td> <td>12</td> <td>34</td> <td>75</td> <td></td> <td></td> <td></td> <td>30</td> <td>0</td> <td></td> <td></td> <td>2,012</td> <td></td> <td></td>	6			12	34	75				30	0			2,012		
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The continue of the continue	6		280	12	33	59		28	٠	30	22			1,818		
The control of the	% Re				3	25				2				83	TRUE	10 % of sales for gross occupancy plus utilities
186 131 14 49 76 23 134 .	% Re				19	9		53		10	0			87	TRUE	6% of sales for gross occupancy plus utilities
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372 - 13 52 89 22 341 - 7 56 - 6 2.225 9 - 2.226 9 - 1,874 - - 1,874 - - 2.226 - - 1,874 - - 1,874 - - - - - 1,874 -	10	19	18	14	49	26		38		32	187			1.843		
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112 31 13 36 70 23 260 . . 49 38 . . 1616 -	1,7			13	17	84			9	58	42			2,390		
1	o		31	13	36	70		- 09	•	49	38		•	1,616		
1. 1. 2. 5 25 25 25 25 25 25	% R				8	10		- 29		9	9			86	TRUE	8% of sales for gross occupancy plus utilities
1 - - 5 12 - 38 - - 6 - - 6 TRUE 33 21 5 9 10 - 41 - 8 3 - - 400 TRUE 13 6 3 2 18 - 3 7 - - 235 TRUE - - 5 23 0 41 - 13 1 - 84 TRUE	% Re	ant -			2	25				9				76	TRUE	10% of sales for gross occupancy plus utilities
33 21 5 9 10 - 41 - 8 3 - 9 400 FRUE 13 6 3 2 16 - 36 - 7 - 8 23 0 41 - 64 FRUE 5 23 0 41 - 13 1 - 64 FRUE	% Re				ıc	12				9			1.	69	TRUE	8% of sales for gross occupancy plus utilities
33 41 5 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	2 0			ı u	,	4 0		44 90	,	0	· c	,		4 6		December 10 (100) of color and heading int of 0 000
13 6 5 2 16 · 30 · · · / · · · 84 IRUE	7			0 0	n (0 9				0 1	9			400	ם נו	base rein pius 10 % oi sales over Dieakpoini oi \$1,000,000
5 23 0 41 13 1 84 TRUE	-			3	2	18				7	-		-	235	TRUE	Base rent plus 5% of sales over breakpoint of \$1,000,000
	% R				2	23				13	-			28	TRUE	9% of sales for gross occupancy plus utilities
- 73 - 805 TRUE	4		49	2	12	30		73 -		80	7			805	TRUE	Base rent plus 6% of sales over breakpoint of \$2,478,333

7/13/2011

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

ncy ss n % Occupancy Comments	8% of sales for gross occupancy plus utilities	10% of sales for gross occupancy plus consumables and real estate taxes	-	10% of sales for gross occupancy plus consumables			12% of sales for gross occupancy plus utilities		Base rent plus 6% of sales over breakpoint of \$2,160,000	8% of sales for gross occupancy plus utilities	-	10% of sales for gross occupancy plus consumables	8% of sales for gross occupancy with \$65,000 floor plus utilities		10% of sales for gross occupancy plus consumables							10% of sales for gross occupancy with \$85,000 floor plus utilities				Rasa rent nins 6% of sales over breakmoint of \$1.375,166	12% of sales for gross occupancy blus utilities			6% of sales for gross occupancy plus utilities	Base rent plus 7% of sales over breakpoint of \$2,002,585			b% of sales for netrent plus consumables	8% of sales for gross occupancy plus consumables							10% of sales for gross occupancy with \$100,000 floor plus utilities	10% of sales for gross occupancy with \$10 , or not pius unines				10% of sales for gross occupancy with \$125,000 floor plus utilities	8% of sales for gross occupancy plus utilities				Base rent plus 6% of sales over breakpoint of \$1,343,333
% Occupancy Component above Base Per Diem	3 TRUE) TRUE		5 TRUE			3 TRUE		5 TRUE	Ľ		2 TRUE	3 TRUE) TRUE		3 TRUE		Ţ.	Ĺ	Ľ	Ĺ	1 TRUE				I KUE	3 TRUE	5 TRUE	2 TRUE					7 TRUE	Ĺ	ľ		Ĺ	7 TRUE			Ш	_[7 TRUE
Total	83	06	119	92	62	253	228	494	882	136	9/	232	308	258	143	173	397	137	525	194	312	400	411	56	\$ 6	433	107	290	492	101	999	433	160	1348	143	125	422	825	92	213	779	457	410	515	765	382	497	173	26	130	209	209
SBC Licensee Fees						-								-		-			-	-	-							,				-							-	-												
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Other Taxes (0	-	-	23		1		4	48	11	17	8	2	9	11	3	3	12			9	8	5	4 +	_ 00	07	4	0	9	-		1	4 (9 +	14		-	9	2		-	9	7 15	ο (c	. +	13	9	-	4	0	, c	0
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s Supplies	41	28	72	44	41	38	101	44	73	100	43	183	78	39	105	06	44	65	69	160	45	105	21	53	7 87	27	78	38	86	71	102	49	103	93	85	92	44	145	43	175	93	116	91	172	40	20	28	135	65	26 97	55 46	22
Utilities			19	2	1	1	4			3		3			0	1	4		2			_	-		_		3		1	1		0		4 11			+	4		1	2	, ,	11	- e	, '			-	0		. +	_
Security												_			_								_		_			_																				_		اما		
Occupancy Other	17	12	16	6	10	2	1.2	21	12		4	28	19	,	8)9	17	51	3,	18	3,	2.	13	10	7 7	42	+		22	14	0,	1.	è	71		10	10	9(31	11	.9	15	36		20	18	7	23	12	110	.p ec	80
Building Repair & Maint	14	4	1	11	1	4	30	80	10	12	4	2	8	3	6	12	10	က	22	7	2	4	9	e .	13	ο σ	9 4	9	12	4	6	7	15	10 1	-	12	7	12	2	10	11	15	01 9	18	12	13	17	4	2	7	- 6	2
Insurance									37							٠					2		e					2						4 '		٠	٠				•											
Real Estate Taxes In		2						81	09					12							14		23	. 6	88	. %	3 '	15			30			349							59				93						, 15	夷
Common Area Rea Maintenance								88	212					30			20				89		40		,	- 62	2 .	12			22		. ,	42 74							104		. .		152						- 257	797
Base Rent Cor (% Rent is A addtl) Maint	% Rent	% Rent	% Rent	% Rent	% Rent	190	% Rent	231	426	% Rent	% Rent	% Rent	193	158	% Rent	% Rent	262	% Rent	391	% Rent	194	253	262	% Rent	325	251	% Rent	206	342	% Rent	450	357	% Rent	% Kent 816	% Rent	% Rent	350	299	% Rent	% Rent	467	298	Sol Rent		441	291	372	% Rent	% Rent	% Rent	% Kent	240
Re (%R Store# ad-							-									-		-									0,						- 10		3,	-				-			0									

7/13/2011

Borders Group, Inc 4.1 (r) Occupancy - Per Diem

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	Occupancy Zomponent Done Base Per Dem % Occupancy Comments	Base rent plus 7% of sales over breakpoint of \$1,051,428	10% of sales for gross occupancy with \$70,000 floor plus utilities	10% of sales for gross occupancy with \$80,000 floor plus utilities	10% of sales for gross occupancy with \$165,000 floor plus utilities	8% of sales for gross occupancy plus utilities	6% of sales for gross occupancy plus utilities	6% of sales for gross occupancy plus utilities	4% of sales for gross occupancy plus utilities and sales tax	6% of sales for gross occupancy with \$50,000 floor plus utilities	6% of sales for gross occupancy with \$50,000 floor plus utilities	6% of sales for gross occupancy plus utilities	
	% Occupancy Component above Base Per Diem	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	TRUE	121
	Total	199	290	332	691	88	144	124	102	221	221	156	662,268
	SBC Licensee Fees												
	Dues & Subscrip.	١.											
l otal - Per Diem	Other Taxes	14	2	3	22	11	0	0	2	0	0	0	14,287
lotal	Equip. Maint	18	9	7	12	9	6	9	6	80	9	6	14,208
	Equip. Leases												498
	E Supplies												
	Utilities Su	28	47	09	128	51	91	22	63	40	45	116	95,947
	Security			0			-	24			-	6	7,003
		41	15	14	25	16	26	33	13	15	14	19	25,723
	ing ir & Occupancy tt Other	12	8	10	14	2	16	3	15	10	2	3	13,577 2
	Building Repair & Ice Maint												4,771 13
	ate Insurance	46											
	Real Estate Taxes	15											1 59,992
	Common Area Maintenance	1 205	3	3	-	+	#	ıt.	#	6	6	#	1 42,421
	Base Rent (% Rent is addt'l)	241	208	238	491	% Rent	% Rent	% Rent	% Rent	149	149	% Rent	383,841
	Store #	971	972	973	974	975	27.6	981	983	984	986	286	Total

Borders Group, Inc. Exhibit 4.1 (s) E-mail Distribution Charges

\$500 Creative for each different e-mail created.

\$2,500 For segmentation work

\$0.00185 per email sent and successfully received

Exhibit 5.1 (a)

INVENTORY TAKING INSTRUCTIONS

See file "Inventory_Taking_ Instructions_ Hilco_Exhibit_July11.xlsx"

Exhibit			11-14-	1000	7010	
Pelelelice	I ab Name	Fligsical Location	OIIIIS	EXI Relall	באו הטפו	Floduct Description
Exhibit 5.2(i)	Exhibit 5.2(i) 705 mkdn onsystem	NERC-Carlisle, PA	53,479	853,323	471,807	55.3% Saleable damaged and refused return inventory
Exhibit 5.2(I)	Exhibit 5.2(i) /05 mkdn off system	NEKC-Carlisle, PA	96,900	1,846,269	1,023,789	55.5%. Saleable damaged and refused return inventory
		Total	150,379	2,699,591	1,495,597	55.4%
Exhibit 5 2(iv)	Exhibit 5 2(iv) 703 RTV non-strins	CADC-Mira Loma CA	82 682	1 601 759	846.361	S 8% RTV Inventory
			200,00	200	20,5	
Exhibit 5.2(iv)	Exhibit 5.2(iv) 709 RTV non-strips	TNDC-LaVergne, TN	136,132	2,816,089	1,472,074	52.3% RTV Inventory
Exhibit 5.2(iv)	Exhibit 5.2(iv) 747@747 RTV non-strip: NEDC-Carlisle, PA	NEDC-Carlisle, PA	61,306	1,426,981	775,676	54.4% RTV Inventory
Exhibit 5.2(iv)	Exhibit 5.2(iv) 705-RC-nonstrip clms-#1NERC-Carlisle, PA	1 NERC-Carlisle, PA	448,287	7,652,585	4,064,825	53.1% RTV Inventory
Exhibit 5.2(iv)	Exhibit 5.2(iv) 705-RC-nonstrip clms-#2 NERC-Carlisle, PA	2 NERC-Carlisle, PA	314,441	5,550,547	2,968,496	53.5% RTV Inventory
Exhibit 5.2(iv)	Exhibit 5.2(iv) 705 RC-#1 non-strips NERC-Carlisle, PA	NERC-Carlisle, PA	54,572	1,203,205	654,234	54.4% RTV inventory-due to change as store returns are processed
		Total	1,097,420	20,251,165	10,781,666	53.2% Quantity is changing daily as vendors approve returns.
Exhibit 5.2(ii) 703 OH	703 OH	CADC-Mira Loma, CA	2,629,755	30,283,911	14,269,307	47.1% General warehouse inventory
Exhibit 5.2(ii)	T09 OH	TNDC-LaVergne, TN	4,214,360	49,723,176	23,337,167	46.9% General warehouse inventory
Exhibit 5.2(ii)	747 OH	NEDC-Carlisle, PA	2,651,636	30,854,654	14,756,910	47.8% General warehouse inventory
Exhibit 5.2(ii)	SLDC	SLDC-LaVergne, TN	130,413	1,160,446	388,876	33.5% General warehouse inventory - will be zero by end of day 6/20; transferring balance to 709
		Total	9,626,164	112,022,187	52,752,261	47.1% Note: Company may sell a portion but not all, on hands are subject to change based on shipments to stc
						and new incoming receipts.

Note: Details to each Exhibit can be found in a company provided file titled, "P5 2011 snap Jun 18.xls.

Exhibit 5.2 (iii)

ON-ORDER INVENTORY

Data as of 6/28 in (\$000s)

Family Group	<u>Amount</u>
Adult G&S	412
Adult Music	140
Adult/Children Trade	13,807
Bargain	2,739
Calendar	1,163
Dotcom	1,539
Multi Media	1,173
Total	20,973
Calendar	(1,163) ⁽¹⁾
Other Long Lead Time Invento	(2,731) (1)
Net Prepay Inventory	17,079

Includes:

(1) Calendar and Other Long Lead Time Inventory not expected to be received within 30 days of sale commencement

SUBJECT TO MATERIAL CHANGE WILL FLUCTUATE WITH NORMAL COURSE OF BUSINESS

Exhibit 5.2 (v)

SCHULER GOODS

TO BE DETERMINED

Exhibit 5.4 Excluded Goods

SKU	Description	
3260218	DISPLAY / FIXTURE	
3244166	DISPLAY / FIXTURE	
9925358	DISPLAY / FIXTURE	
3195901	Warranty Card	
3195902	Warranty Card	
8435023	DOWNLOAD Service	
9176659	SHUTTERFLY GIFT CARD	
9961557	Smart Box Gift Card	
9961558	Smart Box Gift Card	
9961831	Smart Box Gift Card	
9852985	LOYALTY CARD	
9852986	LOYALTY CARD	

Exhibit 6.1

TO BE DETERMINED

EXHIBIT 8.1(a) SALE GUIDELINES

GUIDELINES FOR CONDUCT OF THE SALE¹

- 1. The Sale shall be conducted so that the Stores in which sales are to occur remain open no longer than the normal hours of operation provided for in the respective leases or other occupancy agreements for the Stores.
- 2. The Sale shall be conducted in accordance with applicable state and local "Blue Laws," and thus, where applicable, no sale shall be conducted on Sunday unless the Merchant had been operating such Store on a Sunday.
- 3. All in-Store display and hanging signs used by the Merchant and the Agent in connection with Sale shall be professionally produced and all hanging signs shall be hung in a professional manner. The Merchant and the Agent may advertise the Sale using the term "going out of business," "store closing" or any similar theme. The Merchant and the Agent shall not use neon or day-glo signs. Furthermore, with respect to enclosed mall locations no exterior signs or signs in common areas of a mall shall be used. In addition, the Merchant and the Agent shall be permitted to utilize exterior banners at (i) non-enclosed mall Stores, and (ii) enclosed mall Stores to the extent the applicable Store entrance does not require entry into the enclosed mall common area; provided, however, that such banners shall be located or hung so as to make clear that the Sale is being conducted only at the affected store and shall not be wider than the storefront of the Store. In addition, the Merchant and the Agent shall be permitted to utilize sign walkers.
- 4. Conspicuous signs shall be posted in the cash register areas of each Store to the effect that all sales are "final" and that customers with any questions or complaints subsequent to the conclusion of the Sale may contact a named representative of the Merchant at a specified telephone number.
- 5. Within a "shopping center", the Agent shall not distribute handbills, leaflets or other written materials to customers outside of any of the Stores, unless permitted by the applicable lease or, if distribution is customary in the "shopping center" in which the Store is located. Otherwise, the Agent may solicit customers in the Stores themselves. The Agent shall not use any flashing lights or amplified sound to advertise the Sale or solicit customers, except as permitted under the applicable lease or agreed to by the landlord.
- 6. At the conclusion of the Sale, Agent shall vacate the Stores in "broom-clean" condition, and shall otherwise leave the Stores in the same condition as on the commencement of the Sale, ordinary wear and tear excepted; provided, however, that the Merchant and/or the Agent shall be authorized to leave any FF&E or other materials not sold in the Sale (the "Abandoned Property") at the closing store premises at the conclusion of the Sale; provided, further, that the Merchant hereby does not undertake any greater obligation than as set forth in an applicable lease with respect to a Store. Any Abandoned Property left in a Store after a lease is rejected shall be deemed abandoned with the landlord having the right to dispose of the same as the landlord chooses without any liability whatsoever on the part of the landlord and without waiver of any damage claims against the Merchant or Agent.

¹ Capitalized terms used but not defined herein shall have the meanings ascribed to such terms in the Agency Agreement.

- 7. During the Sale, the Agent may sell the Agent Sale FF&E located in the Stores subject to Section 15.9 of the Agency Agreement. The Agent may advertise the sale of such Agent Sale FF&E consistent with the guidelines provided in paragraphs 3 and 5 hereof. Additionally, the purchasers of any Agent Sale FF&E sold during the Sale shall only be permitted to remove the Agent Sale FF&E either through the back shipping areas or through other areas after store business hours unless otherwise agreed to by the center or mall management or if such Agent Sale FF&E can be removed by one person and can fit within a shopping bag in which case such Agent Sale FF&E can be removed at anytime or any entrance.
- 8. Landlords will be provided with the name and telephone number of a representative of the Merchant to notify of any problem arising during the Sale.
- 9. The Agent shall not make any alterations to interior or exterior Store lighting. No property of any landlord of a Store shall be removed or sold during the Sale. The hanging of exterior banners or other signage shall not constitute an alteration to a Store.
- 10. At the conclusion of the Sale at each Store, pending assumption or rejection of applicable leases, the landlord of a Store shall have reasonable access to the Store's premises as set forth in the applicable lease. The Merchant and, to the extent provided for in the Agency Agreement, the Agent, and each of their agents and representatives shall continue to have exclusive and unfettered access to the Stores.
- 11. The Merchant shall notify a representative of the relevant landlord of the date on which the Sale is scheduled to conclude at a given Store, within three business days of the Merchant's receipt of such notice from the Agent.
- 12. Nothing contained herein shall be construed to create or impose upon the Merchant or the Agent any additional restrictions not contained in the applicable lease or other occupancy agreement.
- 13. As to the relative rights of the Debtors and the Agent, any conflicts between this document and the Agency Agreement shall be resolved in favor of the Agency Agreement and nothing contained in these Sale Guidelines shall be deemed to modify, limit or expand such provisions of the Agency Agreement. As to landlords' rights hereunder, the Sale Guidelines shall control and nothing in the Agency Agreement shall be deemed to modify, limit or expand landlord's rights hereunder.

EXHIBIT 11.1 (c)

SCHEDULE OF OWNED INVENTORY

The below inventory may be found in some or all of the stores. All Border's owned store FF&E Inventory without an existing lien or lease will be included in the sale to include at least the following items:

All Trade Fixtures installed by Border's

All Tall Bookcases (fixed and/or adjustable) either wall mounted or freestanding

All Short Bookcases (fixed and/or adjustable) either wall mounted or free standing

All Tables

All Miscellaneous Displays, Spinner Racks, and Equipment

All Paperchase Floor Fixtures

All Paperchase Card Fixtures

All Paperchase Tables

All Paperchase Miscellaneous Displays

All Music Gondolas and bins

All Sign Holders and Plexis

All CD/DVD Racks

All Miscellaneous Multimedia Displays

All Café Tables

All Café Chairs/Stools

All Café Soft Seating

All Café Equipment including all Seattle Best Espresso Machines and Coffee Brewers. Merchant shall be responsible for replacing the Seattle Best operating chip with a new generic operating chip in the espresso machines within 21 calendar days from beginning of sale. Merchant is also responsible for reprogramming the Seattle Best Coffee Brewers and debranding of all Seattle Best equipment without damaging the machines within 21 calendar days from the beginning of the sale. All units are to be in operational condition after debranding.

All Large Café Appliances including all Water Filtration and Hot Water systems installed by Borders for operation of the Café equipment

All Carbonation Units and Drink Dispensers

All Café supplies including dishwares and utensils

All Stainless Steel Sinks and Racks in Café area

All Artwork

All Bargain Fixtures

All Calendar Displays

All Magazine Racks

All Queue Equipment/Stanchions

All Games Displays

All Book Carts

All Other Soft Seating

All Service Counters

All Safes

All Shopping Baskets

All Point of Sale Systems including Cash Registers, Monitors, Scanners, Printers

All Security Equipment including EAS Systems, Cameras, DVRs, and supplies

All In-Store Music/Audio Equipment

All In-Store WiFi Equipment

All Warehouse Racks and Security Cages

All Warehouse Equipment/Material Handling Equipment

All Janitorial Equipment and Supplies

All Employee Lockers

All Office Furniture

All Office Supplies

All Office Equipment

All I.T. Equipment including servers, switches, routers

All Electronics' Equipment including Printers, Fax Machines, Copiers, Televisions, Computers, Monitors, Scanners

All Phone Systems

All in-store signing including neon signs

EXHIBIT 11.1(c)(i)

LIST OF PERMITTED LIENS

Liens granted pursuant to DIP Facility.

EXHIBIT 11.1(I)

(TO BE MUTUALLY AGREED UPON)

Borders Group, Inc Exhibit 11.1(m)

Cost Factor						
	Cost Factor	Adjustment Points	Adjusted Guaranty			
	51.10%		72.00%			
	51.20%	0.22%	71.78%			
	51.30%	0.22%	71.56%			
	51.40%	0.22%	71.34%			
	51.50%	0.22%	71.12%			
	51.60%	0.22%	70.90%			
	51.70%	0.22%	70.68%			
	51.80%	0.22%	70.46%			
	51.90%	0.22%	70.24%			
	52.00%	0.22%	70.02%			
	52.10%	0.22%	69.80%			
	52.20%	0.22%	69.58%			
	52.30%	0.22%	69.36%			
	52.40%	0.22%	69.14%			
	52.50%	0.22%	68.92%			
	52.60%	0.22%	68.70%			
	52.70%	0.22%	68.48%			
	52.80%	0.22%	68.26%			
	52.90%	0.22%	68.04%			
	53.00%	0.22%	67.82%			
	53.10%	0.22%	67.60%			

Note(s):

Adjustments between the increments shall be on a prorata basis.

EXHIBIT 12.3

(TO BE MUTUALLY AGREED UPON)